# Kind Lending KWIKIE PORTAL MANUAL Non-Delegated

Introduction	4
Objectives	4
lcons	4
Logging In	5
Home Screen Navigation	6
Managing Users	7
Quick Links	9
Track Your Pipeline	11
Price Your Scenario – Forward Lock	12
Data Entry Seller Direct	18
Step 1 Upload File:	18
Step 2 Add Loan:	18
Step 3 Summary:	19
Step 4 Credit:	20
Step 5 Application:	21
Borrowers	22
Employment	23
Income	25
Assets	26
Liabilities & REO	27
Purpose & Property	
Housing Expenses	
Qualifying the Borrower	
Declarations	
Demographic Info	
Step 6 Pricing:	34
Step 7 Fees:	
Step 8 AUS:	41
Step 9 Registration:	42
Loan Dashboard	43
Loan Progress	44
Purchase Ready Action Items	44
Conditions	45
Documents	46
Loan Contacts	46

Page | 2 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

Full-Service Registration Workflow	
Step 1 Upload File:	
Step 2 Add Loan:	
Step 3 Summary:	
Step 4 Credit:	
Step 5 Application:	51
Borrowers	
Employment	
Income	
Assets	
Liabilities & REO	57
Purpose & Property	61
Housing Expenses	
Qualifying the Borrower	62
Declarations	63
Demographic Info	
Step 6 Pricing:	64
Step 7 Fees:	
Step 8 AUS:	
Step 9 Registration:	
Full-Service Loan Dashboard Screen	
Loan Dashboard Header	77
Loan Progress Dashboard	
CD Ready – Action Steps to Take	
Purchase Ready Action Items	
E-Sign Tracker	
Conditions	
Documents	
Loan Contacts	
Change of Circumstance	
Ordering An Appraisal	

#### Introduction

This training manual is designed to assist you with using the KWIKE broker portal when submitting loans or managing your pipeline.

#### Objectives

At the end of this manual, the user should be able to:



#### lcons

The below icons will be utilized through this guide:



**Kind Tip**: Secrets or tips of the trade to assist you on your training journey.



**Kindly pay attention**: Essential and significant information demanding your attention.

#### Logging In

Log into the portal using your established credentials.

- If you cannot remember your password, click on the Forgot Password link on the login screen.
- A popup window will allow you to enter your email address for reset instructions to be sent.

Kwikie	Forgot Password
Ready when you are.	Darn, looks like you forgot your password. That's ok, we can help get it reset for you.
Username	If you would simply enter your email address below, we will email you a new temporary password.
Password	MyEmail Address
GO ,	rherbert@you.me
Forgot Password? POWERED av Kind Lending 0 2022 Kind Lending LLC	NEVERMIND RESET PLEASE

An email is sent to the user with a temporary password and link to complete the reset.

- Click on the link to go to the reset page.
- Enter your email address, the temp password, a new password and confirm new password.
- The password must have at least:
  - o 8 characters
  - o 1 uppercase letter
  - o 1 lowercase letter
  - o 1 number
  - o 1 special character

Once reset, you will receive the second email below and will be directed to the login page to enter the new password.

Kind Lending	o 🗊 🕄 💙		
Password Reset!		Kind Lending	o 🗊 🚯 💙
Hi Portal,		Password Reset Comp	lete!
Looks like you needed some help resetting your pass you a new temporary password.	word. We have created	Hi Portal.	
Be sure to follow the link below to complete the pass temporary password will not work in Kwikie unless y process.	sword reset process. This ou complete this	You have completed the Password Reset	process and your new Password is
If you did not click on the Forgot Password link in Kw temporary password, please contact your adminsiste Help Desk.	ikie to reqeust a new Itor or contact the Kwikie	If you were not aware of your password adminsistator or contact the Kwikie Help	being updated, please contact your Desk.
Your Temporary Password is: <b>HSVS74</b> To complete the password reset process, click here t password: <u>Complete Password Reset</u>	o enter your new	You can Access the <u>Kwikie Portal</u> here.	

Page | 5 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **Home Screen Navigation**

Log into the portal using your established credentials. Once you get in, you will be greeted by your home screen/landing page.

At the very top right of your screen, you'll see:

- A green banner that will link out to show current file turn times by status.
- A drop down where there is contact information for the AE, help, and lock desks.
- A person icon that will allow you to change your password, sign out, or manage users (if applicable).

POWERED BY Kind Lending	<b>Kwikie</b> <sup>*</sup> Ready when you are.		CONTACTS ✓ ♠ = YOUR PEEPS Austin Willis (714) 333-3333 test3@kindlending.com	CONTACTS 🗸	Θ ≡
Check ou Select Channel Non Delegated	t these great Turn Times	Looking for Resou	AT YOUR SERVICE Help Desk: 714-844-7557 NonDelHelpDesk@kindlending.com Lock Desk: 714-844-8100 Lock desk: @kindlending.com		Manage Broker Users     Change Password     Sign Out
	Select Branch to View CA. YORBA LINDA. 18543 YORBA LINDA BLVD UNIT 3030	Internet Provide Andread Provide A Provide Andread Provide And			



#### **Managing Users**

To add a new user to the system, navigate to the Manage Broker Users area.



Click on the **New User** button.

- Enter the user's information.
- Ensure that the proper checkboxes have been selected: Allow Access to Wholesale Loans or Allow Access to Non-Del Loans. Select one or both based on the user's need.
- Then click **Create User**.

Pauline	Pro	cessor		PaProcessor	PaProcessor@you.me
Phone Number (562) 846-3544	Extension	Type Mobile	SMS	NMLS Id	User Role Wholesale Processor
Password					
New Password test123			ø	Confirm New Password test123!	
Only access their loan	is 🗌 A	ccount Locked		Account Enabled	Account Activated
Allow Access to Whole	esale Loans	Z Allov	w Access to Non	n Del Loans	

A new section will appear at the bottom of the screen.

- Select a branch location to associate the user with by clicking on the **Green Plus Sign** next to the location information.
- The user can be associated with multiple location, but at least one **must be** selected in order to complete the set-up process.
- Now click **Done**.

Primary		Branch Name		Address	NMLS ID	Company Type	Remove
۲	4100270	IMS Lending, Chic Branch	co, CA	120 W Second St Ste 2, Chico,CA	1865384	Branch	
				Coursels Described			
ssible Br Branch ID	oker Branches Branch Name	2	Address	Search Branches	NMLS ID	Company Type	Add
ssible Br Branch ID 4100259	oker Branches Branch Name IMS Lending	2	Address 18543 YOR 3030, YORE	Search Branches	NMLS ID 1475570	Company Type Company	Add
ssible Br Branch ID 4100259 4100271	oker Branches Branch Name IMS Lending IMS Lending, I	e Wasco, CA Branch	Address 18543 YOR 3030, YORE 1001 7th 5t	BA LINDA BLVD UNIT BA LINDA,CA treet Ste E, Wasco,CA	NMLS ID 1475570 1765673	Company Type Company Branch	Add

If needing to add an additional role to user after initial set up:

- go back into the user's profile and select Manage User Roles
- In the new window select New Role
- Select the new role from the drop down menu
- Click Enable
- Click Create.

Test	La N	ist Name ILO3		User ID testmlo3		Email testmlo3@test.com	
Phone Number (714) 555-1212	Extension	<sup>Type</sup> Work ▼	□ SMS	NMLS Id * 111333		User Role Wholesale Loan Off MANAGE U	icer
User Roles						NEW ROLE	
Role				Enabled	Primary	Remove	
Wholesale Loan Officer				$\checkmark$	$\checkmark$		
Wholesale Portal Admini	strator			~			
User Role Wholesale	Portal Administra	tor		Enabled	🗌 Primary		×
Wholesale	Processor			Valid Through			

Page | 8 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **Quick Links**

Back on the home screen, the three horizontal lines will provide menu options that will:

- Home: Take you back to the home page
- Find Rates: Takes you to the Price Your Scenario, quick pricer
- Start a New Loan: Takes you to the Submit New Loan loan wizard
- Access Pipeline: Takes you to the Track Your Pipeline section
- **Resources**: Provides access to the forms, guidelines, how to guides, and rate sheets needed to successfully process a loan

POWERED av Kind Lending	Kwikie <sup>®</sup> Ready when you are.	contacts ~ 🕒	Home
Check out the	se great Turn Times	Looking for Resources?	Start a New Loan
Select Channel Non Delegated			Access Pipeline Resources
	Select Branch to View CA, YORBA LINDA, 18543 YORBA LINDA BLVD UNIT 3030	· · · · · · · · · · · · · · · · · · ·	

Along the top center navigation of the page, you have a drop-down menu(s) and 3 buttons:

- The drop-down menu allows you to switch between the Wholesale and Non-Delegated channels.
- If you are associated with more than one branch location, the second drop-down will allow you to view all the branches with which you're associated. Selecting one of those locations will update all screens and reflect data for that branch.

The 3 buttons allow you to:

- Price Your Scenario: where you'll be able to find a rate and forward lock.
- Submit New Loan: the import wizard that will allow you to submit your 3.4 file and
- Track Your Pipeline: viewing your active loan pipeline.



Below those buttons, will be 3 dashboards that will provide easy access to:

- Jump to a Recent Loan: The 5 most recently accessed loan files
- **Craving Your Attention:** Hot notifications on files like those that have locks or docs expiring soon, forward locked loans that need to be registered, and the number of files that have expired locks.
- **Announcements:** These can range in content from notifications on a new product launch to a pricing special.

JUMP TO A RECENT LOAN	•	CRAVING	OUR AT	TENTION	ANNOUNCEMENTS		
Firstimer, Alice 7000005165	1475 Coast Dr	Locks Expiring	<b>O</b> Today	<b>2</b> 3 Days	<b>0</b> 10 days	ALERT: New Product Now offering Symmetry 2nds	
Firstimer, Alice 7000003582	1475 S Coast Dr 420 TESTING	Docs Expiring	<b>138</b>	1 Refore Close	<b>139</b>	These HELOCS are an alternative to jumbo Message from Glenn and Mindy	
Firstimer, N Alice 7000012399 Firstimer, TP Alice7000012544	WAY 1475 S Coast Dr	Locked, Not Su	Ibmitted	Expired	Locks	Oh what fun! Kind Lending turns O-N-E Watch this special message here	
Firstimer, Alice 7000012536	3726 Poplar St	6		11	.5	Lock your loans on any day that ends in -y through 12 AM Pacific Time. That's right, weekend locks available right here in	Kwikie.
///////////////////////////////////////			- ///	/////	////		///

Page | 10 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **Track Your Pipeline**

The Track Your Pipeline section will provide access to your entire pipeline.

- When the Non-Delegated channel is selected, all subsequent screens will indicate that.
- The loans will automatically be filtered to display the **Active** files. Click on the **All** tab to see all loan files.
- The **Card/List** tabs allow you to change the way the files are displayed. By default, the files will display in card mode. Clicking the List tab displays the files in an "excel" format.
- The **Branch View** dropdown will automatically pull through the location selected on the home screen. However, clicking the drop down will allow you to select an alternate location and update the pipeline results to reflect the files for that location.
- The **Search** bar will allow you to locate a file by entering the Seller's loan number, last four digits of the Kind Lending loan number, or a portion of the client's name.
- The **Filter Status** allows file results to only reflect those within a specific status (i.e., forward locked, pre-registered, registered, etc.).

Kwikie Seller Direct Non-Delegated	↑ //.	Find Rates     Start a New Loan     Resources     Access Pipeline     C       Access Your Pipeline     Need to work on some loans today?	CONTAC
	You Have <b>66</b> Loans		
	Last Name Loan Number Seller Loan Number	Filter Status         •           Items per page:         20 •         1 - 20 of 66           < < > >	
	Firstimer, Alice         1100014897           Registered (2nd)         \$12,500.00           706 26th St , Cloquet, MN 55720-2726	Firstimer, Alice         1100014896         tester, test         1100014890           Pre-Registered         \$250,000.00         Forward Locked         \$51,351.00           706 26th St , Cloquet, MN 55720-2726         5567 SW loan st, Brownsville, TX 78526	
	Purchase     FNMA HFA Preferred Step Up DPA 2nd Lien 10 Yr Fixed 1.5% SRP       Image: Closing: 2023-05-12       Image: Closing: 2023-05-12	Purchase       FNMA HFA Preferred Step Up 1.5% SRP 30 Yr Fixed       Purchase       Fannie 20 Year Fixed	

#### **Price Your Scenario – Forward Lock**

If you wish to forward lock, on the home screen, click on the **Price Your Scenario** button.

At the top of the new screen there are buttons that will allow you to select the type of product, and amortization you're looking for.

- If no selection is made, the pricer will return everything you're eligible for.
- Only **Conventional**, **VA**, **USDA**, **FHA**, and **Jumbo** product options are available for the Non-Delegated channel.
- If looking for other product options, go back to the home screen, select the Wholesale channel option, and broker the loan through Kind Lending.

				ĺ	Amortizat	on Type
Select Broker Kind Lending, LLC [Broker / Non Del]	(nmlsid: 3925)		Select Branch	l		
oan Info Appraised Value * \$ 400,000	Credit Score * 720	Lien Position First	Property Info Occupancy Primary Residence	e		
Loan Amount * \$ 330,000	LTV * 82.5		Property Type Detached	Ť	# of Units 1	
Subordinate Lien Amount	CLTV 82.5		Zip Code * 07753	State New Jersey	· ·	County Monmouth
Borrower Citizenship US Citizen						
Nortgage Type			Options			
Documentation Type Full Doc *	Loan Purpose Purchase	Ŧ	Lock Term 30 Day Rate Lock	*	Impounds Yes	
Mortgage Insurance Borrower Paid Monthly Premi			Desired Rate (opt	ional)		
	Prepay Terms No Prepayment	-	Self Employed V	First Time HB No	DTI 36.01% to -	40.00%

Fill out the loan and property info, then click **Show Me the Rates**.

By default, all search results will be grouped by term and will feature the best deals on the day the scenario is run. If you click on the plus sign next to each term grouping, it will show all the individual products that the borrower qualifies for.



ſ				oila! Check out what we found for you.			Fi	Filter Results	
				Product		Rate	Payment	Cost / Price Click Price for Rate Grid	
	formed formers		30 Y	EAR	<b></b>				
volla! Check out what we	found for you.		Filter Results			2.750%	\$1,224.72	\$465.00 / (0.155)	— LESS
Product	Rate	Payment	Cost / Price Click Price for Rate Grid		d HomeReady	3.375%	\$1,326.29	\$294.00 / (0.098)	
30 YEAR					ed Home Possible	3.500%	\$1,347.13	\$1,164.00 / (0.388)	
VA 30 Year Fixed	2.750%	\$1,224.72	\$465.00 / (0.155)	+ MORE	ed	3.500%	\$1,347.13	\$186.00 / (0.062)	
				1	ax 21-30 Yrs	3.500%	\$1,347.13	\$186.00 / (0.062)	
25 YEAR					d MH Advantage	3.500%	\$1,347.13	\$186.00 / (0.062)	
VA 25 Year Fixed	2.750%	\$1,383.93	\$465.00 / (0.155)	+ MORE	ed HomeReady MH	3.500%	\$1,347.13	\$186.00 / (0.062)	
20 YEAR					ed	3.625%	\$1,368.15	\$924.00 / (0.308)	
O VA 20 Year Fixed	2.875%	\$1.645.08	\$1.503.00 / (0.501)	+ MORE	lex 21-30 Yrs	3.625%	\$1,368.15	\$924.00 / (0.308)	
0				T MORE	ed 2-1 Buydown	3.625%	\$1,368.16	\$870.00 / (0.290)	
15 YEAR									
G Fannie 15 Year Fixed	2.750%	\$2,035.86	\$972.00 / (0.324)	+ MORE					
10 YEAR									
Fannie 10 Year Fixed	2.62596	\$2,845.18	\$1,122.00 / (0.374)	+ MORE					
			Forw	ARD LOCK					

If you'd like to save a scenario that was run, at the top of the screen, click on the **Save New Scenario** button.

Scenario	SAVE NEW SCENARIO
----------	-------------------

In the pop-up that appears, enter a name for the scenario, then hit Save.

Create New Scenario
New Scenario Name * Conv 30yr Fx
CANCEL

To save another scenario, repeat the steps above.

Now when selecting the Scenario drop down from the top, all saved scenario options will appear.



Conv 30yr Fx	SAVE NEW SCENARIO	
FHA 30yr FX	 Amo	rtization Type

If the scenario triggers MI, then at the bottom of the screen, above the product options, a section will render that shows the possible MI companies that could be selected as well as a quote for their monthly premiums.

The user has the ability to adjust the premiums by updating the:

MI Coverage Dercent	MI Amortization Term	Number of Borrowers	MI Type
MI Coverage Percent	MI AIHOI LIZALIOH TEITH	Number of Bollowers	імі туре

				Amortization Type				
	VA USDA	јимво		FIXED ARM				
<sup>iect Broker</sup> nd Lending, LLC [Broker / Non D	el] (nmlsid: 3925)	Ŧ	Select Branch		*			
an Info			Property Info					
praised Value * 400,000	Credit Score * 720	Lien Position First	Occupancy Primary Residence		¥			
an Amount * 330,000	LTV+ 82.5		Property Type	# of Units				
ubordinate Lien Amount	CLTV 82.5		Estin	ated Conventional Borro	wer Paid Monthly Prem	iums Rates. (Estimat	e is subject to AUS a	nd MI approval)
S Citizen			DTI (before MI) 40	MI Coverage Percent	MI Amort Term 30 Year	Borrowers 1	•	REFRESH
ortgage Type	Loan Purpose		0	I				
II Doc	Purchase	Ť		)	\$51.46	\$65.00		
				·	The MI estimate above is	based on a single bor	rower	
ortgage Insurance prrower Paid Monthly Premi								

Page | 14 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

There are 4 MI Types:

- **Borrower Paid Monthly Premium:** allows the MI to be split into smaller payments throughout the loan term.
- **Borrower Paid Single Premium:** allows the total amount of the MI that would be charged for the entire term of the loan to be paid upfront at closing by the borrower.
- Lender Paid Single Premium: the entire MI cost is paid by the lender to the MI company and the rate is increased to cover the cost.
- **\*NEW\* Borrower Paid Split Premium:** allows part of the MI costs to be paid at closing while the remaining total is broken up into monthly installments.

If selecting Borrower Paid Split Premium, a new drop down will appear with **Split Pct**. The system will default to a 1% split, allowing the customer to pay 1% of the total cost of the MI upfront, and the remaining amount will be split into the monthly cost. Click on the drop down to select a split between .5% to 1.75%.

(Estimate is subject to <i>F</i>	stimate is subject to AUS and MI approval) timate is subject to AUS and MI approva )					
MiType		Split Pct	cinitice is subject to r	too una im approva	0.75 %	
Borrower Paid Spli	it Premiums	1.00 %	I.00 %         MI Type           Borrower Paid Split Premiums         *			
Essent	Radiar		Eccont	Padiar	1.25 %	
00 (monthly: \$108.75)	\$4,500.00 (mont	nly: \$45.00)	(monthly: \$108.75)	\$4,500.00 (mont)	1.50 %	
					1.75 % 🗸	

**PLEASE NOTE**: Under the **Forward Lock** button, there is a section that lists out the products your client did not qualify for and the reason why.

15 YEAR				
Freddie 15 Year Fixed	2.125%	\$1,817.99	\$772.80 / (0.276)	~
			FORWARD LOCK	
Sorry, we couldn't mal	ke these work.			
Minimize Results				^
Filter Results				
Product		Reason		
Fannie 30 Year High Balance The Minimum Loan amount for a 1 Unit High Balance loan must gree conforming loan limit.				
Fannie 15 Year High Balance Ioan must greater than i conforming Ioan limit.				

Page | 15 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

To adjust the rate or payment of a product, click on the **Cost/Price**. This will launch a popup window that will allow you to select the new rate and lock period. You also have the ability to change the view to reflect cost/rebate vs the price.

Simply click on the desired rate under the lock period and, then click **Apply**.

						Pricing for: US	SDA Rural Ho	using 30 Year	Fixed	×
						To select a differ the desired cell a	ent rate or tern and click Apply	n, click	APPLY 6.000	% AT 30 DAY
						Show grid as:	Price 🔿 C	ost / Rebate		•
						Rate	15 Day	30 Day	45 Day	60 Day
						5.625%	-0.431	-0.416	-0.402	-0.102
Voila	! Check out what we foun	d for you.		Filter Results		5.750%	-0.591	-0.591	-0.568	-0.268
Volic		a for you.				5.875%	-0.724	-0.675	-0.596	-0.296
	Product	Rate	Payment	Cost / Price Click Price for Rate Gild		5.990%	-0.986	-0.920	-0.854	-0.554
30 YEA	R					6.000%	-1.048	-0.982	-0.916	-0.616
0	USDA Rural Housing 30 Year Fixed	5.625%	\$1,842.10	\$1,331.20 / (0.416)	— LESS	6.125%	-1.441	-1.426	-1.347	-1.047 🕌
0	USDA Rural Housing 30 Year Fixed Streamline	5.625%	\$1,842.10	\$1,331.20 / (0.416)						EXPAND 🗸
0	USDA Rural Housing 30 Year Fixed Streamline-Assist	5.625%	\$1,842.10	\$1,331.20 / (0.416)		LLPA Break	down			
0	USDA 30 Year Fixed MH Pilot	5.625%	\$1,842.10	\$1,331.20 / (0.416)		Description			кате	Points
۲	VA 30 Year Fixed	6.250%	\$1,970.30	\$547.20 / (0.171)		Base Rate FICO >= 720 and <	= 739, Loan Amou	unt > 300,000 and <	5.625%	0.034
0	Frank 20 Vers Flored Herris De	6.635%	#2.040.0C			400,000			0.000%	-0.250
0	Fannie 30 Year Fixed HomeReady	6.625%	\$2,049.00	\$435.20 / (0.136)		USDA State Adjust	ment - Tier 4		0.000%	-0.200
						Total Rate and Poi	nts		5.625%	-0.416

Page | 16 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

This will update all the loan products with the new rate and lock period and reflect the updated price. Click the radio button next to the product you'd like to use, then click the **Forward Lock** button at the bottom of your screen.

	Product	Rate	Payment	Cost / Price Click Price for Rate Grid	
30 YEAF	R				
۲	USDA Rural Housing 30 Year Fixed	6.000%	\$1,918.56	\$3,142.40 / (0.982)	+ MORE
25 YEAF	R				
0	VA 25 Year Fixed	6.000%	\$2,061.76	\$950.40 / 0.297	+ MORE
0 YEAF	R				
0	VA 20 Year Fixed	6.000%	\$2,292.58	\$1,142.40 / 0.357	+ MORE
5 YEAF	R				
0	Fannie 15 Year Fixed	6.000%	\$2,700.34	\$912.00 / 0.285	+ MORE
0 YEAF	R				
0	Fannie 10 Year Fixed	6.000%	\$3,552.66	\$934.40 / 0.292	+ MORE
				FORV	VARD LOCK

A popup window will appear asking that enter basic information about the borrower and property be entered. Click **Lock**.

/e'll need a little more info for your lock					
First Name *	Last Name *				
Alice	Firstimer				
ssn *	Street Address *				
999-99-9991	123 Main St				
CANCEL	LOCK				

This will submit the lock request, create a loan number, and start the file. You will automatically be pushed into the loan file to finish submitting information to register the loan.

• You can exit the file and complete it later by clicking on the **Track Your Kwikie** button, and search by your client's last name or the last 4 digits of your new loan number.



**Kindly pay attention**: No email notifications will be sent on the loans that have been forward locked, but not registered. Status of lock expiration is addressed in the **Craving Your Attention** dashboard on the home page.

#### **Data Entry Seller Direct**

The steps below will outline the data entry required to input a non-delegated file through the Kwikie platform. The differences from the wholesale workflow are captured below through the quick upload wizard but are also reflected when going through the more manual loan submission process.

To view the wholesale workflow, reference the training manual found under the wholesale resources.

**Step 1 Upload File:** In the platform, click on the **Submit New Loan** button and upload the 3.4 file by dragging and dropping or clicking and searching for the file.



**Step 2 Add Loan:** The note on this screen has been updated to read that the file is good to go but no other changes have been made. Click the **Add My Loan** button.

<b>.</b>	ADD MY LOAN
	Ţ

Step 3 Summary: The file summary of the loan details are reflected here.

- Ensure that all required fields, as indicated by an asterisk, have been filled out.
- Then click Save Loan Info.
- The seller loan number will now pull into the display.
- The fields for broker fees and comp method have been removed as it will not be applicable to the Non-Delegated channel.

Loan Officer * Dimitri Dritsas (nmls: 214147) - [tes	stMLO1@kindlendi	ng.com]	*	Seller Loan Number 1100004267		
Borrower: Alice Firstim	er					
Loan Terms				Property Info		😟 Address is not val
Loan Purpose Purchase			*	Property Type Attached	*	# of Units 1
Appraised Value * \$ 650,000	Purchase Price \$ 650,000	*		Occupancy * Primary Residen	ice	•
Loan Amount * \$ 450,000		LTV * 69.23		Address 888 Testing Lane	2	
Other Loan Amount \$ 0		CLTV 69.23		Zip Code 91801	<sup>City</sup> Alhambra	State California
Other Lien Type			Ŧ	County Los Angeles		
Loan Info				Other Info		
Mortgage Type Conventional Mortgage			•	Credit Score * 720		
Documentation Type Full Doc			Ŧ	Impounds * Yes		
Est Close Date * 11/25/2022			Ē			



**Kindly pay attention**: The message **Address Is Not Valid** may appear if the property isn't listed with USPS. Please double check the property address for any typos. If there are none, continue with the registration workflow.

**Step 4 Credit:** This screen is virtually unchanged from the wholesale view. However, the note now indicates that the Seller as opposed to the Broker obtained permission to pull credit.

- Ensure the radio button next to the borrower's name is selected.
- Choose your Request Type: Re-Issue Existing Credit Report.
   o For Reissue you must input a Reference Number.
- Enter who you are **Ordering Using**: Credit Vendor or Fannie Mae.
- Select the Credit Agency from the drop-down menu and input your Credit Account ID and Password.
  - The portal will retain the last credit agency and set of credentials used.
- Enter the date the applicant gave consent to order credit and click **Get the Credit Report**.
- If successful, you will be able to see the credit report, by clicking on the button with the customer's name under **Existing Reports**.

4 Let's get a copy of the credit report.			
SELECT BORROWER <ul> <li>Andy RS ONLY America &amp; Amy RS ONLY America</li> </ul>		SELECT BORROWER ONLY America & Amy RS ONLY America	EXISTING REPORTS
Request Type Re-Issue Existing Credit Report	Reference Number * 5004449		ONLY AMERICA - 2023-04-01
Order Using The Credit Vendor (Preferred)	Credit Agency CoreLogic Credco	Request Type Re-Issue Existing Credit Report	* Reference Number * 5004449
Credit Username testmlo1	Credit Password	ଢ଼	
Seller certifies that consent to pull credit was obtained from the borrower on:	Credit Consent Date * 04/12/2023		
FINISH LATER SKIP FOR NO	N CREDIT QUAL	GET THE CREDIT REPORT	



**Step 5 Application:** will show the entire 1003. It is **strongly recommended** that you review all pages to ensure information is accurate before continuing as to prevent errors upon reaching the registration page.

5 Now the Application			
BORROWERS EMPLOYMENT INCOM	AE ASSETS LIABILITIES & REO	PURPOSE & HOUSING QUALIFYIN PROPERTY EXPENSES THE BORROW	IG DECLARATIONS DEMOGRAPHIC
Borrowers			
🤡 Andy America 🛛 🗙	🥝 Amy America 🗙		•
Borrower Role Primary Borrower	CHANGE ROLE	Marital Status * UP	NMARRIED ADDENDUM
First Name Andy	Middle Name RS ONLY	Last Name America	Suffix
Social Security Number * 999-60-3333	Date of Birth * 01/01/1980	# of Dependents Dependents Ages (e 2 8,12	e.g. 4,12) Yrs of Sch
Citizenship* US Citizen	<ul> <li>1st Time Home Buyer</li> <li>Lender Employee</li> </ul>	Borrower/Deceased Spouse is Veteran * No	• VA INFO
Contact			
Preferred Phone Contact		Preferred Email Contact	
Home Phone		Email 1 *     qa.test.testing00@gmail.com	n <sup>Type</sup> HOME *
Mobile Phone *     (555) 555-5555		Email 2	Туре 💌
O Work Phone	Extension	C Email 3	Туре 👻
Duran ut Adduran			
Present Address			
14 test loan	Address Line 2	90808 Long Beach	California
Unit Type	Ŧ	Unit #	
Property Occupancy * Own	*	Years at Address Mor 5 5	nths at Address
ADD NEW RESIDENCY		(	SHARE PRESENT ADDRESS
All Residencies			
Borrower	Address Type	Occupancy Type Time at	Residency
14 test loan, Long Beach, CA		< SHARE ADDRESS	DELETE ADDRESS
Andy America	PRESENT	OWN 5 Years,	5 Months
Andy America	MAILING	0 Years,	0 Months
Amy America	PRESENT	OWN 5 Years.	5 Months
Amy America	MAILING	U Years,	0 Months
BORROWER ROLES	BORROW	ER GROUPS	SAVE
FINISH LATER			NEXT »

Attention

**Kindly pay attention**: In order to see each screen of the 1003, you **MUST** click the next circle in the breadcrumb trail at the top of the screen and **NOT** the Next button at the bottom of screen. Clicking Next will progress you to Step 6, and not the next page of the 1003.

Page | 21 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

The sections below will go through each of the screens of the 1003 and call out items that should be paid particular attention to.

#### Borrowers

If you have married borrowers, you will need to:

• View/update information for each borrower on their individual screens/tabs.

Borrowers		116.00	TROLERT.	ENT LIVES	1112 00
Andy America 🛛 🗙	Amy America	×			
Borrower Role Primary Borrower	CHANG	EROLE	Marital Status * Married		•
First Name Andy		Middle N	Last Name America		
Tax ID Number * 999-60-3333	Date of Birth * 02/28/1967	Ē	# of Dependents 2		

- If there isn't at least 2 years of established residency at the current location, click the Add New Residency button, fill out all required information, then click Submit.
  - A new line item listing a previous place of residency will be listed at the bottom of the screen.

 Property Occupancy *	
 Own	•
 ADD NEW RESIDENCY	

New Address							
Address Line 1 *					Address Line 2		
Zip Code *	City		State	•	Country	•	
Unit Type				*	Unit #		
Type of Address *	•	Property Occupar	асу *	*	Years at Address	Months at Address	
	CANC	EL			SUB	міт	

Page | 22 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



- Ensure that the borrower roles and groups are selected.
  - If the borrowers are out of order and need to be updated, select the correct role from the **Borrower Role** drop down, and update the sort order accordingly.
  - Repeat for the **Credit Application** Links.

В	prrower	Address Type	Occupancy Type	Time at Residency
PC	Box 1624, Someplace, M	IA	SHARE ADDRESS	DELETE ADDRESS
A	ndy America	MAILING		0 Years, 0 Months
A	ny America	MAILING		0 Years, 0 Months
	BORROWER ROLES		BORROWER GROUPS	SAVE
ower Roles	BORROWER ROLES	×	Credit Applicati	SAVE
ower Roles	Borrower Role Primary Borrower	Sort Order *	Credit Applicati Andy America (Married)	ion Links Credit Role Applicant Group A

#### Employment

For married borrowers, employment information will need to be entered individually on their respective tabs. This screen is where you will verify/modify income tied to employment.

Employment Andy America Arr	ıy America		
Currently Employed      No	t Employed	Employer Name * Employer 1	Employment Type Current Primary Employ
Address Line 1 * 1 Emp way DEPT 11	Address Line 2	Zip Code * City * 90808 Burbank	State * California
Phone Number * (111) 111-1111	Extension	Position or Title * Test	
Years at Employer * 4	Months at Employer * 4	Employed From * 03/01/2018	Ē
Years in Profession * 0	Months in Profession * 0	Self Employed	

Page | 23 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



Ensure that all employment information is filled out including:

Employer Name	Full address	Title/Position
Time with Employer	Time in Profession	Employment Time Frame/Date

A minimum of 2 years work history needs to be provided or an additional place of employment must be supplied.

• To add a previous job, click on the **Add Employment** button, fill out all required information, then click **Create**.

Other Income	Total Monthly Income \$8,433.33	Total Adjusted Monthly Income \$8,433.33	
asonal Income?	No Yes	Paid In Foreign Currency?	No Yes
Contract Basis?			
	<b></b>		
		NEED HELP ?	SAVE LOAN INFO
Create Employment			
Employer Name *		Employment Type	•
Address Line 1 *	Address Line 2	Zip Code * City *	State * 👻
Phone Number *	Extension	Position or Title *	
Years at Employer *	Months at Employer *	Employed From *	Employed To
Years in Profession *	Months in Profession *	Self Employed	
Employed by family member or party to transaction?	O No O Yes	Ownership share at least 25%?	🔿 No 🔿 Yes
Income Info			
Base Income	O Monthly O Annually	Overtime Income	O Monthly O Annually
Bonus Income	O Monthly O Annually	Commission Income	O Monthly O Annually
Military Entitlements	MILITARY ENTITLE	W-2 Wage Deduction	EDIT W-2
Other Income	Total Monthly Income \$0.00	Total Adjusted Monthly Income \$0.00	
Seasonal Income?	◯ No ◯ Yes	Paid In Foreign Currency?	○ No ○ Yes
Contract Basis?		·	
Contract Basis?	CANCEL		CREATE

Page | 24 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### Income

Income not shared by married borrowers should be listed individually on their individual tabs. Income **NOT** generated through employment will be captured here.

Andy America	Amy America		
ase Employment Income	Overtime	Bonuses	Commission
7,500.00	\$ 0.00	\$ 0.00	\$ 0.00
lilitary Entitlements Income	Other Income	Total Employment Income	W-2 Wage Deduction
4,250.00	\$ 0.00	\$ 11,750.00	\$ 1,375.00
otal Adjusted Income	Total Income Other Sources	Total Income	
10.375.00	\$ 225.00	\$ 10,600.00	

To add a stream of income:

- Click the Add Other Income button.
- Select the **Income Type** from the drop down.
- Enter the **Amount**.
- Ensure to properly indicate if the amount is monthly or annually.
- Then click **Save**.

escription	Amount	Frequency	Delete
rust Income	\$2,500.00	MONTHLY	1
ocial Security	\$100.00	MONTHLY	Î
ADD OTHER INCOME			SAVE INCOME
	Additional Income	e Income Amount * \$ 0.00	×

Page | 25 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### Assets

Any assets not shared by married borrowers should be itemized on the individual tabs.

Assets Andy America A	my America		
Checking	Saving	Mutual Funds	Money Market
\$ 7,500.00	\$ 25,000.00	\$ 0.00	\$ 100,000.00
Stocks & Bonds	Retirement/401K/IRA/Pension \$ 0.00	Other	Total Assets
\$ 57,000.00		\$ 119,694.00	\$ 309,194.00
Assets for Andy America			ADD ASSET

To add an asset:

- Click on the Add Asset button on the main screen.
- In the popup that appears, choose the type of asset: **Financial Account** or **Other Asset**.
- Click the check box next to the customer to whom the asset belongs.
  - If the asset applies to both borrowers, check both boxes.
- Fill in the required information, then click **Create**.

FINANCIAL ACCOUNT	OTHER ASSET	)				
Applies To:						
Account Type *	•	Institution Name *				
Address Line 1	Address Line 2	Zip Code	City		State	•
Account in name of	Account #	Balance / Current Value * \$ 0.00		Detailed Desc	ription	
Quantity of Shares		Asset Status				Ŧ
Cal			CPE	ATE		

**PLEASE NOTE:** You must indicate an **Asset Status** of **Liquidated** if the asset is to be used for closing.

Page | 26 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

FINANCIAL ACCOUNT	OTHER ASSET						
ccount Type *		•	Institution Name *				
ddress Line 1	Address Line 2		Zip Code	City		State	Ť
ccount in name of	Account #		Balance / Current Value * \$ 0.00		Detailed Descri	ption	
uantity of Shares			Liquidated				
			Deposited				

#### **Liabilities & REO**

Any liabilities not shared by married borrowers should be itemized on the individual customer tabs.

Liabilities & REG	O Amy America				
Liabilities for Andy	/ America 🛛 🥻	NEED HELP ?			ADD LIABILITY
Debt Type	Creditor	Payment	Balance	Account #	Disposition
Installment Loan	RELENTLESS BANK	\$46.22	\$1,554.00	200021	Include in DTI
Real Estate Mortgage Loan	BEST EVER MORTGAGE	\$1,691.00	\$210,279.00	502088	Paid at Closing
Real Estate Mortgage Loan	CALLABLE MORTGAGE	\$1,671.00	\$210,027.00	757570	Include in DTI
Revolving Charge Account	CAPITAL BANK	\$10.00	\$29.00	529115	Include in DTI
Revolving Charge Account	PRIME VISA	\$40.00	\$450.00	411711911	Include in DTI
Revolving Charge Account	ALLEN BANK CARD	\$133.00	\$4,665.00	435617	Include in DTI
Revolving Charge Account	BURSTING CREDIT	\$27.00	\$1,357.00	171442	Include in DTI

**PLEASE NOTE**: You should confirm that the current/existing liabilities listed have the correct **Debt Type** category associated with them.

To add a liability:

- Click on the Add Liability button on the main screen.
- In the popup that appears, choose the type of liability: Rev, InstImt, Mtg Loan or Other Monthly Debts.
- Click the check box next to the customer to whom the liability belongs.
  - If the liability applies to both borrowers, check both boxes.
- Fill in the required information, then click Create Liability.

REV	/ INSTLMT	/ MTG LOANS			OTHER MC	NTHLY DEBTS		
Andy America								
Debt Type *			•	Creditor *				
Address Line 1		Address Line 2		Zip Code	City		State	*
Account #				Outstanding Balance		Principal & In	terest	
Payment *		Months Remaining		Disposition *				*
C	CANC	EL			CREAT	TE LIABILITY		

If adding a mortgage to the liabilities:

- Click the Add Property button first.
  - Select the checkbox next to whom that property applies.
  - If applicable to both borrowers, select the checkbox next to both names.
- Fill out all fields and then click **Create Property**.

963 Rental Way		Unit 4		Zip Code * 75115	<sup>City</sup> * Desoto		Texas	-
Property Type * Condominium	•	Property Status * Retained	Ŧ	Present Market * \$ 320,000.00		Occupancy Type * Investment		•
irrent Monthly Expenses	Peal Estate Ta	VAC	Homeowner Assn Dues	Flood Insurance	Other Exp	ancac	Total Monthly F	menses

- Click the **Add Liability** button.
  - Select Real Estate Mortgage Loan as the Debt Type and fill out all the required information.
  - Select the property address from the drop down under the **Associated Property** field.
  - o Click Create Liability.

pplies To: 🗹 Andy America 🗹	Amy America				
Debt Type * Real Estate Mortgage Loan		Creditor *     ACME Bank			
Address Line 1 963 Rental Way	Address Line 2 Unit 4	Zip Code City 75115 Deso	to	State Texas	•
Account #		Outstanding Balance \$ 200,000.00	Principal & Inte \$ 2,500.00	rest	
Payment * \$ 2,500.00	Months Remaining 210	Disposition * Include In Debt Calculations			•
Lien Types First Mortgage	Lien Position 1	Concurrent			
ssociated Property					
Select a Property 963 Rental Way, Desoto, TX 75115					*

**PLEASE NOTE:** When a REO is a rental property, ensure that the **Property Status** is set to **Rental**. Choosing Rental will allow the **Calculate Rental Income** button to appear.

Update Property							🗌 Subject Proper	×
Address Line 1 123 Main St		Address Line 2		Zip Code * 75115	<sup>City</sup> * Desoto		State Texas	
Property Type * Condominium	*	Property Status * Rental	•	Present Market * \$ 300,000.00		Occupancy Type * Investment	•	
Current Monthly Expenses								
Hazard Insurance	Real Estate Tax	25	Homeowner Assn Dues	Flood Insurance	Other Expense	5	Total Monthly Expenses	
Rental Income					_			
Net Rental Income -\$ 1,500.00				CALCULATE RENTAL INCO	DME			
	CAN	CEL			UPDATE F	PROPERTY		

When you click on the **Calculate Rental Income** button, an additional section of the screen will appear that will automatically calculate the income based on the Lease Agreement.

If needing to manually calculate the rental income, click on the **Manual** button, and enter the required info.

condominant			\$ 300,000.00	IIIvesui	
Current Monthly Expenses					
Hazard Insurance	Real Estate Taxes	Homeowner Assn Dues	Flood Insurance	Other Expenses	Total Monthly Expenses
Rental Income				_	
Net Rental Income -\$ 1,500.00				ME	
Calculate Rental Incom	•		_		
	USE LEASE AGREEMENT			MANUAL	
Unit 1 Rent \$ 0.00 +	Use Percentage 75.00%	Adj. Gross Monthly Rent \$ 0.00	=		
First Mortgage (P&J) \$ 0.00	-	Other Financing (P&J) \$ 1,500.00	-	Mortgage Insurance (P&J) \$ 0.00	-
Hazard Insurance \$ 0.00	Property Taxes	HOA Fees -	Flood Insurance \$ 0.00 -	Other Expenses  \$ 0.00	Adj to Rental Income \$ 0.00 +
Total Net Rental Income -\$ 1,500.00	=	Alice Firstimer Amount -\$ 1,500.00 +			
	CANCEL	)		UPDATE PROPERTY	
alculate Rental Income					
	USE LEASE AGREEMENT			MANUAL	
Jnit 1 Rent \$ 0.00 +	Gross Monthly Rent \$ 0.00	=			
iotal Net Rental Income \$ 1,500.00	=	Alice Firstimer Amount -\$ 1,500.00 +			
	CANCEL			UPDATE PROPERTY	

If you find that there is a duplication, select one of the listings, zero out the payment and balance, and choose **Ignore** under the **Disposition** so that this does not negatively impact your CLTV.

Debt Type * Revolving Charge Account			-	Creditor * HEMLOCKS				
Address Line 1		Address Line 2		Zip Code	City		State	•
Account # 98E543184026			Outstanding Balance \$ 437.00		Principal & Inte	rest		
Payment * \$ 44.00		Months Remaining 10		Omitted From Debt Calcula Include In Debt Calculation	itions is			
				Resubordinated				
	CANC			Ignore				
				To Be Satisfied At Closing				- 1

Page | 30 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **Purpose & Property**

Ensure that the Market Value, Year Built, Building Status, Name(s) Title Will be Held In, and Title Vesting fields are filled in this screen.

- Ensure to select the checkbox next to all names that will appear on title.
- After selecting a description from the **Vesting Samples** drop-down, click on the **Apply Sample to Title Vesting** to apply the description to the **Title Vesting to be Held As** field.

						1		
Subject Property Add	ress							
Address Line 1 * 14 test loan	Address	Line 2	Unit Type	-	Unit #			
Zip Code * City 90808 Long Be	each	State California	County * Los Angeles		Occupancy Type * Primary Residence			
Property Type Detached		٣	Semi-Detached					
Property Information	1							
Market Value N \$ 500,000.00 1	lumber of Units	Month Built 👻	Year Built * 1990		Building Status * Existing			
Maintenance & Utiliti	New Construction	Estate Held	d In nple		Leasehold (Expiration			
		O teaser	iola (Expiration Date)					
Proposed Monthly Ex	penses				Select Names on Title			×
Hazard Insurance P \$ 50.00 \$	roperty Taxes \$ 450.00	Flood Insurance	HOA Fees \$ 0.00	Other Expenses \$ 0.00	Select	Borrower Name	Borrower Role	
						Anoy America	Co-Borrower	
Trust Info	Land Trust	Revocable	Indian Country Land Te	enure		CANCEL		DONE
Title Info								
Name(s) Title Will Be Held In Andy America, Amy Americ	ca				NAMES ON TITLE			
Title Vesting To Be Held As Husband and Wife			Vesting Samples Husband and Wife		*			
				Ċ	APPLY SAMPLE TO TITLE VESTING			
					SAVE			



#### **Housing Expenses**

For married borrowers, ensure that any non-shared housing expenses are listed on the individual borrower tabs.

**PLEASE NOTE**: no field EXCEPT rent is editable on this screen. To update the values for all other fields, go back to the Liabilities & REO screen, and update the values there. All data will flow over to this screen.

Andy America	Amy America		
ent 5 2,000.00	First Mortgage (P&J) \$ 0.00	Other Financing (P&I) \$ 0.00	Hazard Insurance \$ 0.00
Real Estate Taxes \$ 0.00	Mortgage Insurance \$ 0.00	Home Owner Assn.Dues \$ 0.00	Flood Insurance \$ 0.00
		Other Expenses \$ 0.00	Total Present Expenses \$ 2,000.00

#### **Qualifying the Borrower**

Review this screen to ensure that the data is reflecting the transaction and that the fees are accurate.

- Account for Seller Credits in section L.
- Click on the hyperlinked **Credit Details** in section M to input Earnest Money.

Qualifying the Borrow	er - Minimum Requi	red Funds or Cash Back					
Due from Borrower(s)							
A. Sales Contract Price	\$ 500,000.00	E. Credit Cards and Other Debts Paid Off	\$ 210,279.00				
B. Improvements. Renovations and Repairs	\$ 0.00	F. Borrower Closing Costs (including Prepaid and initial Escrow Payments)	\$ 2,181.04				
C. Land (if acquired separately)	\$ 0.00	G. Discount Points	\$ 0.00				
D. For Refinance: Balance of Mortgage Loans on the Property to be paid off in the Transaction	\$ 0.00	H. TOTAL DUE FROM BORROWER(S) (TOTAL OF A through G)	\$ 712,460.04				
Total Mortgage Loans							
I. Loan Amount	\$ 0.00	I. Financed mortgage insurance (or mortgage insurance equivalent)	\$ 0.00	Other Credit			×
I. Loan amount excluding financed mortgage insurance (or mortgage	\$ 300,000.00	amount J. Other New Mortgage Loans on the property the borrower is buying or	\$ 0.00	Other Credit Type	Purchase Credit Source Type	Amount	
insurance equivalent)	isurance equivalent)	refinancing K. TOTAL OF MORTGAGE LOANS (Total of Land I)	\$ 300,000.00	Credit for Rate Chosen		\$558.00	
				Earnest Money	Borrower Paid Outside Closing	\$ 0.00	
Total Credits	\$ 0.00	M. Other Credits CREDIT DETAILS	\$ 0.00		INCEL	SAVE	
		N. TOTAL CREDITS (Total of L and M)	\$ 0.00				
Calculation							
TOTAL DUE FROM BORROWER(s)	(Line H)	\$ 712,460.04					
LESS TOTAL MORTGAGE LOANS (	line K) AND TOTAL CREDITS (	Line N) \$ 300,000.00					
CASH FROM/TO THE BORROWER	(Line H minus Line K and Lin	s 412,460.04					
			SAVE				

Page | 32 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### Declarations

For married borrowers, the declarations will need to be completed for both via their individual tabs.

Declarations		
Andy America Amy America		
About this property and your money for thi	is loan	
A. Will you occupy the property as your primary reside	ence?	🖲 Yes 🔵 No
If YES, have you had an ownership interest in another	property in the last three (3) years?	● Yes ○ No
What type of property did you own? *	← How did you hold title to	o the home? *

Ensure that any responses that require additional commentary are explained in the **Explanations** section for each borrower.

L. Have you had property foreclosed upon in the last 7 years?	🔿 Yes 🖲 No
M. Have you declared bankruptcy within the past 7 years:	🔿 Yes 🖲 No
	EXPLANATIONS FOR ANDY AMERICA
	SAVE DECLARATION INFO

#### **Demographic Info**

All questions in the demographic screen are required. Ensure that it is filled out for both borrowers.

Demographic Info	Amy America	
Application Taken	Any America	
Face to Face Interview		🔘 Fax or Mail
O Telephone Interview		O Email or Internet

When looking at the **Language Preference** field, the borrower may choose to select **I do not wish to respond**, but a selection must be made.



• The 4 property/loan use questions below that must also be answered.

Language Pref	erence - Select Or	ie				
🔿 English	O Chinese	🔿 Korean	🔘 Spanish	🔿 Tagalog	O Vietnamese	ē
🔘 Other			🔘 I do not wisł	to respond		
Specify if Other	r					
			_			
Is any portion of t	his loan being used to	ourchase another pro	perty?		0	Yes 🔿 No
Will any of the proceeds from this loan be used for home impro			ovement purposes?		0	Yes 🔿 No
Is any portion of this loan being used to pay off an existing mo			ortgage?		0	Yes 🔿 No
Will you be using p improvement)?	proceeds for somethin	g other than any of th	e 3 purposes listed al	oove (purchase, refi, hon	ne O	Yes 🔿 No

Once all screens in the Application section are filled out, click **Save Info**, then click the **Next** button to move to the next step in the workflow.

Dimitri Dritsas	214147
Interviewer Telephone Number (714) 555-1212	Interviewer Email Address testMLO1@kindlending.com
	SAVE INFO FOR ANDY AMERICA

**Step 6 Pricing:** The pricing screen is unchanged and will allow you to select the product and price.

 You have the ability to adjust initial pricing results by clicking on the hyperlinked rate or cost.

Ne found products for you		To see other term, just select what you want		Vant Current Lock Term 30 Day Rate Lock
М		ly Test Pricing Message. If you see this, it passes QA		
	Product	Rate	Payment	Cost / Price
0	Fannie 30 Year Fixed	5.250%	\$2,484.92	\$17,856.00 / 3.968
$\bigcirc$	Fannie 25 Year Fixed	5.250%	\$2,696.61	\$18,670.50 / 4.149
0	Fannie 20 Year Fixed	5.250%	\$3,032.30	\$15,750.00 / 3.500
0	Fannie 15 Year Fixed	4.750%	\$3,500.24	\$12,721.50 / 2.827
0	Fannie 10 Year Fixed	4.750%	\$4,718.15	\$11,970.00 / 2.660
0	Freddie 30 Year Fixed	5.250%	\$2,484.92	\$18,981.00 / 4.218
0	Freddie 25 Year Fixed	5.250%	\$2,696.61	\$20,106.00 / 4.468

Page | 34 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

- In the popup screen that appears you can select a new rate and desired lock term.
  - You have the ability to switch between price (points) and cost/rebate (dollars).
  - Once selected, both the rate and the points under the lock term will be highlighted a lighter green.
  - The rate and lock term will also appear at the top of the screen as confirmation of what was selected.
  - Click **Apply** to update all the products with the desired rate and term.

•		~		
o select a differe he desired cell ar	nt rate or terr nd click Apply	n, click	APPLY 6.62	5% AT 30 DAY
how grid as: 🧕	Price 🔿 C	Cost / Rebate 🧲		-6
Rate	15 Day	30 Day	45 Day	60 Day
6.250%	0.017	0.126	0.239	0.382
6.375%	-0.467	-0.357	-0.245	-0.101
6.500%	-0.955	-0.845	-0.733	-0.590
6.625%	-1.076	-0.967	-0.854	-0.711
6.750%	-1.303	-1.002	-0.679	-0.262
6.875%	-1.597	-1.297	-0.974	-0.556
LPA Break	down		Rate	EXPAND V
LPA Break Description Base Rate	down		Rate 5.250%	EXPAND > Points 3.818
LPA Break Description Base Rate Lender Paid Broker	down <sup>Compensation</sup>		Rate 5.250% 0.000%	EXPAND > Points 3.818 0.000
LPA Break Description Base Rate Lender Paid Broker Conventional Loan Loan Limit	down Compensation Amount >= \$40	0,000 <= Conformir	Rate 5.250% 0.000%	EXPAND > Points 2 3.818 2 0.000 2 -0.100 2
LLPA Break Description Base Rate Lender Paid Broker Conventional Loan Loan Limit Conventional Purch	down Compensation Amount >= \$400 ase Special	0,000 <= Conformin	Rate 5.250% 0.000% <sup>1g</sup> 0.000%	EXPAND > Points / 3.818 / 0.000 / -0.100 / -0.250 /
LLPA Break Description Base Rate Lender Paid Broker Conventional Loan Loan Limit Conventional Purch FICO >= 700 and <	Compensation Amount >= \$400 ase Special 719 and LTV > 60	0.000 <= Conformin 0 and <= 70	Rate 5.250% 0.000% 1 <sup>19</sup> 0.000% 0.000% 0.000%	EXPAND            Points         1           3.818         1           0.000         1           -0.100         1           -0.250         1           0.500         1

- Back in the pricing screen, you can select the product at the new rate and payment amount.
  - Any price that is listed in green will be a credit to the client.
  - Any price in red will be a cost to the client.

	Product	Rate		
0	Fannie 30 Year Fixed	6.625%	\$2,881.40	\$4,351.50 / (0.967)
0	Fannie 25 Year Fixed	6.625%	\$3,073.67	\$3,865.50 / (0.859)
0	VA 15 Year Fixed	6.125%	\$3,827.81	\$9,436.50 / 2.097
0	USDA Rural Housing 30 Year Fixed Streamline	6.625%	\$2,881.40	\$8,181.00 / (1.818)

• Now scroll to the bottom of the screen and click the **Next Step** button.

Page | 35 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



• You will now be directed to the next screen.





**Kindly pay attention**: Clicking **Next Step** only applies the pricing during this workflow. Once you register the loan, you'll then be able to lock the loan on the Loan Dashboard page.

**PLEASE NOTE:** Under the **Finish Later** and **Next Step** buttons, there is a section that lists out the products your client did not qualify for and the reason why.

O FHA 30 Year Fixed Streamline - Non- Credit Qual 3.000%	\$1,138.33	\$1,215.00 / 0.450
FINISH LATER		NEXT STEP
orry, we couldn't make these work		
Expand to See Results		~
Product	Reason	
Fannie 30 Year High Balance	The Minimum Loan amount f conforming loan limit.	or a 1 Unit High Balance loan must greater than the
Fannie 15 Year High Balance	The Minimum Loan amount f conforming loan limit.	or a 1 Unit High Balance loan must greater than the
Freddie 30 Year High Balance	The Minimum Loan amount f conforming loan limit.	or a 1 Unit High Balance loan must greater than the

**Step 7 Fees:** The fees screen has been updated to no longer reach out to Closing Corp. Instead the user will be directed to the fee schedule where they will need to enter all fees and amounts manually.

In the fee list, some fees are automatically inserted, however, the Seller must add all other fees to the list and **ensure that each amount entered matches the Seller's LE.** 

- Click on the Add Additional Fees button.
- In this new screen, search for the desired fee.
  - Click on the check box next to the fee.
  - This will open up an editable text box for the amount to be added.
- Repeat for each applicable fee. Once complete, click the Add Selected Fees button.
- Then click the **Taxes & Ins** breadcrumb link.
| 7 Almost there! Just e                                     | nter and ve              | erify the fees                     |                 | _           | 7 Alı        | nost there! Just enter an      | d verify the fees   |             |                     |   |
|--|--------------------------|------------------------------------|-----------------|-------------|--------------|--------------------------------|---------------------|-------------|---------------------|---|
| S View Fees  |                          |                                    | 🕀 Taxes & Ins   |             | (S) \        | 'iew Fees                      |                     | Taxes & Ins |                     |   |
| © Fees   |                          | © Providers                        | ADDITIONAL FEES | $\subset$   | 😳 Sel        | ect Your Additional Fees Below |                     | -           | 5                   |   |
| Fee Name   | Amount                   | Borrower Seller                    | Provider        | My Affliate | Search broke | rees 1                         |                     |             |                     |   |
| City Transfer Taxes - Deed<br>County Transfer Taxes - Deed | \$ 2,700.00<br>\$ 660.00 | \$2,700.00 \$ 0,<br>\$600.00 \$ 0, | 10              |             | Selec        | t Fee Description              | LE Section          |             | Amount              |   |
| Deed Recording<br>Mortgage Recording                       | \$ 46.00<br>\$ 137.00    | \$46.00 \$ 0.<br>\$137.00 \$ 0.    | 10              |             | 2            | Broker Fee Paid by Borrower    | Origination Charges |             | \$ 6,500.00         | 3 |
| ∧ Section # Fees   |                          |                                    |                 |             |              | Broker Processing Fee          | Origination Charges |             |                     |   |
| Daily interest Charges                                     | \$80.14                  | \$80.14 \$0.00                     |                 |             |              | Document Preparation Fee       | Origination Charges |             |                     |   |
|  |                          |                                    |                 |             |              | Wire Transfer - Correspondent  | Origination Charges |             |                     |   |
| Hazard Insurance Impounds Property Tax Impounds            | 50.00                    | \$0.00 \$0.00<br>\$0.00 \$0.00     |                 |             |              | Rate Lock Fee                  | Origination Charges |             |                     |   |
|  | LE PREVIEW               |                                    |                 | SAVE FEES   |              | CANCEL                         |                     | 4           | ADD SELECTED FEE(S) |   |

The **Taxes & Insurance** screen will allow you to account for escrows and taxes for the property if you selected to include that in the beginning of the process.

- Input the amount and months collected for each.
- At the bottom of the screen the **Annual** and **Monthly** toggles will allow you to see the amount of the **Hazard Ins** or **Property Taxes** based on the time frame.
- If needing to account for additional tax or insurance line item, click on the Add Tax & Insurance Item button, select the type being accounted for, enter the annual amount and months collected.
- Once all tax and insurance line items have been accounted for, click **Done with Tax & Insurance**.

				_	🙂 Input Your Taxes	and Insurance				
Title Se	ttlement	Broker	4	) Taxes & In:	Tax & Insurance Item Hazard Insurance		Annual Amount as \$ 2,000.00	Months Collected 2	+ 2 =	Total Months
😳 Input Your Taxes and Insurance					Tax & Insurance Item Property Tax		Annual Amount as \$ 10,000.00	Months Collected	+ 2 =	Total Months
Tax & Insurance Item	Annual Amount as	Months Collected	Cushion	Total Mont						
Hazard Insurance	\$ 2,000.00	2	+ 2	= 4	Tax & Insurance	*	Annual Amount as \$ 0.00	Months Colle	+ 2 =	Total Months
Tax & Insurance Item Property Tax	Annual Amount as \$ 10,000.00	Months Collected	Cushion + 2	Total Mont			Annually O Monthly			
	Annually      Monthly						ADD TAX & INSURAN	CEITEM	DONE W	ITH TAX & INSURANCE
	ADD TAX & INSURAN		DONE	WITH TAX & IN	ISURANCE					

Once you finish adding the Taxes and Insurance, you'll be pushed back to the list of fees. The error message **Please fix the missing provider information by clicking on the Providers tab** will promt the user to associate a provider for each fee type.

• Click on the **Provider** tab.

- Select the provider type.
- In the pop-up window that appears, update provider information then click Save.
- Repeat for each provider type.

	Update Service Provider for Lender's Title Insurance
Fees     © Providers	Name * None
Search Fees ADD ADD/MONAL FEES SAVE FEES SAVE FEES	Address *
Fee Name Amount Borrower Seller Provider My Affiliate Del	Address 2 Zip Code * City State -
Broker Fee Paid by Borrower         \$ 6,500.00         \$ 0.00         \$ 0.00         \$         <	Phone Number * Fax Number
	CANCEL SAVE

**PLEASE NOTE:** If you are using the same provider across provider types, you can select their name from the drop down menu that will appear at the top of the screen. This will populate the previously added information and apply it to the new provider type.

Update Ser	vice Provider	for Notary F	ee						
Use:	Use: Test Apprisal Provider								
Name * None	Test Title & S	Test Title & Settlement Provider							
Address *	uired								
Address 2									
Zip Code *	dead	City		State 👻					
Phone Numl	ber *		Fax Number						
	CANCEL			SAVE					

Page | 38 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

Back in the View Fees screen, Fees tab:

- To remove a fee that erroneously added, click on the red trash can icon next to the fee.
- If needing to adjust the price of the fee, click on the cost box in the **Amount** column and update the price.
- If the seller is contributing funds to the total cost of that fee, enter the dollar amount they are contributing under the **Seller** column.
  - The total amount will stay the same, but the amount the borrower is responsible for will update to show the reduced total for them.

↑ Section C Fees						
Lender's Title Insurance	\$ 2,150.00	\$2,150.00	\$ 0.00	Typical Title Company	NO NO	
Notary Fee	\$ 200.00	\$100.00	\$ 100.00	Simple Settlement	NO NO	
Settlement/Closing Fee	\$ 1,375.00	\$1,375.00	\$ 0.00	Simple Settlement	NO	
Wire Fee - Escrow	\$ 100.00	\$100.00	\$ 0.00	Simple Settlement	NO	Ĩ

The slider toggle next to each provider allows the user to indicate if the provider is an affiliate. By default the toggle will be to the left in the no/off position.

• If the provider is an affiliate, click the toggle to turn it to the yes/on position.

∧ Section C Fees						
Doc Prep	\$ 250.00	\$250.00	\$ 0.00	7 Star Escrow, Inc.	NO NO	i i
Endorsement Fee	\$ 25.00	\$25.00	\$ 0.00	Advantage Title, LLC	YES	
Lender's Title Insurance	\$ 1,381.00	\$1,381.00	\$ 0.00	Advantage Title, LLC	YES	
Loan Tie in Fee	\$ 150.00	\$150.00	\$ 0.00	7 Star Escrow, Inc.	NO NO	i i
Messenger/Courier Fee - Title	\$ 60.00	\$60.00	\$ 0.00	7 Star Escrow, Inc.	NO NO	Î

When all changes are made, click the **Save Fees** button at the bottom of the screen.

- Below the Save Fees button, you have the ability to see a draft LE and review the charges in that format.
- Click Next Step to move on.

∧ Section H Fees					
Owner's Title Insurance (Optional)	\$ 947.00 \$947.00	\$ 0.00	Advantage Title, LLC	NO IN	
LET'S V	IEW THE LE		C	SAVE FEES	)
FINISH LATER					NEXT STEP
■ I< < 1of4 > >I		~ +[art	2 V	-	□ □ • □ □ □ =
	BRDKER SOLUTIONS, INC. DBA KIND 14511 WHTORD ROAD- WHTE SID TUST           Load State           APPLICANTS           JOHN DO NOTTOUT           APPLICANTS           JOHN DO NOTTOUT           JOHN DO NOTTOUT           SPENY LANE           COSTA MESA, CA 92           SALE PHECE	LENDING IN, CA 92780 HOMEOWINE H HOMEOWINE E26 RATE LOOK E26	Sove this Lean Estimate to compare with your C M 30 years Fixed State 82 conventional PHA VA	losing Disclosure_ - POT constitut con estimated POT	
	Loan Terms	Can	this amount increase after closing?		
	Loan Amount Interest Rate	\$200,000 NO 2.75% NO			
	Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$816.48 NO	X.	_	
	Prepayment Penalty	Doe	s the loan have these features?		
	Balloon Payment	NO	<u>}</u>		
	Projected Payments				
	Payment Calculation		Years 1-30		
	Principal & Interest		\$816.48		
	Mortgage Insurance		0		
	Estimated Escrow Amount con increase over time		0		



**Kindly pay attention**: This LE is a draft and for informational purposes only. **Do not** send this out as it is not the final version.



Step 8 AUS: There are no changes to the AUS proccess.

- Enter your DU or LP credentials and click the **See What They Say** button.
  - The **Credit Reference No** will pull through from the step 4.

B Let's see what the	old AUS says.		
Request Type DU Only	•		
DU Casefile No	DU Credit Agency Fannie Mae Test Credit Agency	Credit Username testmlo1	Credit Password
Borrower Alice Firstimer	Credit Reference No * 5004469		
FINISH LATER	NOT NE	EDED NOW	SEE WHAT THEY SAY

- Result info (eligible or ineligible result) will pop up.
- View findings by clicking the green download icon next to PDF.
- o Click **Next Step** to continue.

Let's	see what the ol	d AUS says.			
Туре	Date / Time	Casefile / LP Key	Result	Waiver	View Findings
DU	10-25-2022 09:37	2004946120	Approve/Eligible	Not Eligible	Log Credit PDF HTML
					ORDER NEW AUS
					NEXT STEP »

**Step 9 Registration:** On the submission screen, insert the **Application** and **Initial LE dates** as well as indicating if you will submit the credit package now or later.

- If submitting the credit package at registration, drag and drop or click and search your computer to add it to the screen.
- Then click **Register**.

Initial LE Date * 10/24/2022		ίπ.
Documents Already	Uploaded	
Name	Uploaded By	
2022-10- 25T16.38.11.000Z.pdf	Rachel Herbert	10-25-2022 09:38
Credit Pkg.pdf	Rachel Herbert	10-25-2022 09:39
	Documents Already Name 2022-10- 25T16.38.11.000Z.pdf Credit Pkg.pdf s indicated above.	Documents Already Uploaded         Name       Uploaded By         2022-10-       Rachel Herbert         25716.38.11.000Z.pdf       Rachel Herbert         Credit Pkg.pdf       Rachel Herbert         s indicated above.       Sindicated above.

**PLEASE NOTE:** This screen will also show a summary of the documents that have been created or uploaded during the previous steps prior to registration (e.g. credit or AUS reports).

### Loan Dashboard

Once the loan is registered, you will be directed into the loan dashboard for that file.

- At the very top of the screen will be buttons that allow you to view various section of your loan file such as the 1003 and credit report.
- Below those buttons are links to action items that require resolution for the loan to be able to close.
  - As the loan goes through its stages, additional action items will appear once corresponding actions have been completed.
- As you go down the screen, there are a number of mini dashboards:
  - o Loan Progress
  - o Purchase Ready Action Items
  - o Conditions
  - o Documents
  - o Loan Contacts





### Loan Progress

The Loan Progress dashboard outlines all of the different stages of the loan. As the file passes each stage, a green check mark will appear and the date/time the file progressed to that stage will be noted.

Loan Progress		
Pre-Registered	12/09/2021 12:27 PM	<b>S</b>
Registered	12/09/2021 12:38 PM	<b>S</b>
File Accepted		•
Submitted to UW		•
Approved - Pending Conditions		•
Cleared from UW		•
Purchase Requested		•
Purchased		•

### **Purchase Ready Action Items**

The action items listed will need to be satisfied and the corresponding loan status reached before being able to request the purchase.

Click the **Upload Now** link to append supporting documentation to the outstanding item.

Once all outstanding action items have been addressed, click **Request Purchase**.

Purchase Ready - Actions Steps To Take	9
Loan is Not Locked	
Provide Closing Information	ENTER NOW
Initial CD Required	UPLOAD NOW
Initial Purchase Package Required	UPLOAD NOW
REQUEST PURCHASE	)

Page | 44 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

### Conditions

The Conditions Dashboard shows the outstanding conditions that must be cleared for the loan to close.

- To see all the conditions, click on the **Expand** link at the top right of the dashboard.
- To upload documentation to the condition, click on the green cloud. And a pop-up box will appear.
- Drag and drop or click and search for the documentation.
- Once the doc has been uploaded, the status for that action item will change from **Open** to **Submitted**. There will also be a paper clip icon under the **Has Doc** column.
- Repeat for each condition.



The **More** button will allow filter options to appear.

• Selecting the check boxes next to the **Who** or **Status** will refine the visible conditions to only show the ones applicable to the selected filter criteria.



Page | 45 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



**Kindly pay attention**: A new appraisal **must be** ordered for loans submitted by the banker. No Exceptions.

#### Documents

The documents dashboard will consolidate all of the documents for the loan.

- Docs that are pulled/created during the course of registering the loan will be found here (i.e. DU findings)
- You can download any of the files by clicking on the green cloud.
- To download all of your documents at one time, click on the **Download All** button.
- If you need to upload supporting documentation NOT specifically requested in another section (i.e. Conditions) you can also add that here.

ocuments				
Search Documents			G	Drag and Drop Files Here
Types ↑	Name	Uploaded By	Date	View
DU Findings - AUS	2022-10-25T16.38.11.000Z.pdf	Rachel Herbert	10-25-2022 09:38	6
Miscellaneous	Credit Pkg.pdf	Rachel Herbert	10-25-2022 09:39	6
				download all

### **Loan Contacts**

The Loan Contacts displays all contacts that touch the loan (from registration to closing) and should be notified of important milestones, upcoming dates, and warnings.

Click the **Add Contact** button to search the list of users that have been added via the **Manage Broker Users** section or manually add a new contact.

				Add Additional Con Enter contact details or select	tact from known list	Known	Contacts			×
Loa	n Contacts			Contact Name *	Contact Email *	Search	Known Contacts			
Notif	ications will be sent	to the Loan Officer and All Additional Con	tacts shown below	Contact Phone	Contact Fax		Name	Email	Phone	-
ε	pe Role	Name	Email							
	Account Executiv	e Austin Willis	test3@kindl			0	Alexander Hamilton	ahamilton@you.me	5555556563	
	Wholesale Loan	Officer Dimitri Dritsas	testmlo1@k			0	Alexis Faust	MizElenaCineSweetBrokerC	(618) 555-1212	
r	ADD CONTACT		_			0	Alexus Holmes	Testmlo14@kindlending.cor	(928) 555-1212	
				C	CANCEL			SAVE		

Page | 46 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



To return to the beginning of the self-service registration workflow <u>click here</u>.

To return to the beginning of this manual <u>click here</u>.

### **Full-Service Registration Workflow**

The steps below will outline the data entry required to input a non-delegated file through the Kwikie platform for a seller who is using our full-service features. The differences from the wholesale workflow are captured below through the quick upload wizard but are also reflected when going through the more manual loan submission process.

To view the wholesale workflow, reference the training manual found under the wholesale resources.

**Step 1 Upload File:** In the platform, click on the **Submit New Loan** button and upload the 3.4 file by dragging and dropping or clicking and searching for the file.



**Step 2 Add Loan:** The note on this screen has been updated to read that the file is good to go but no other changes have been made. Click the **Add My Loan** button.

1 Success! Let's Keep Going								
*	ADD MY LOAN							
	Ţ							

Page | 48 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

Step 3 Summary: The file summary of the loan details are reflected here.

- Ensure that all required fields, as indicated by an asterisk, have been filled out.
- Then click Save Loan Info.
- The seller loan number will now pull into the display.
- The fields for broker fees and comp method have been removed as it will not be applicable to the Non-Delegated channel.

Loan Officer * Dimitri Dritsas (nmls: 214147) - [te:	stMLO1@kindlendin	g.com]	٣	Seller Loan Number 1100004267		
Borrower: Alice Firstim	er					
Loan Terms				Property Info		😳 Address is not val
Loan Purpose Purchase			*	Property Type Attached	*	# of Units 1
Appraised Value * \$ 650,000	Purchase Price \$ 650,000	*		Occupancy * Primary Residence	e	•
Loan Amount * \$ 450,000		LTV * 69.23		Address 888 Testing Lane		
Other Loan Amount \$ 0		CLTV 69.23		Zip Code 91801	<sup>City</sup> Alhambra	State California
Other Lien Type			•	County Los Angeles		
Loan Info				Other Info		
Mortgage Type Conventional Mortgage			*	Credit Score * 720		
Documentation Type Full Doc			•	Impounds * Yes		<b>.</b>
Est Close Date * 11/25/2022			Ē			



**Kindly pay attention**: The message **Address Is Not Valid** may appear if the property isn't listed with USPS. Please double check the property address for any typos. If there are none, continue with the registration workflow.

**Step 4 Credit:** This screen is virtually unchanged from the wholesale view. However, the note now indicates that the Seller as opposed to the Broker obtained permission to pull credit.

- Ensure the radio button next to the borrower's name is selected.
- Choose your **Request Type**: Re-Issue Existing Credit Report.
   o For Reissue you must input a Reference Number.
- Enter who you are **Ordering Using**: Credit Vendor (Preferred).
- Select the **Credit Agency** from the drop-down menu and input your Credit Account ID and Password.
  - The portal will retain the last credit agency and set of credentials used.
- Enter the date the applicant gave consent to order credit and click **Get the Credit Report**.
- If successful, you will be able to see the credit report, by clicking on the button with the customer's name under **Existing Reports**.

4 Let's get a copy of the credit report.		
SELECT BORROWER Andy RS ONLY America & Amy RS ONLY America	SELECT BORROWER <ul> <li>Andy RS ONLY America &amp; Amy RS ON</li> </ul>	EXISTING REPORTS ANDY RS ONLY AMERICA & AMY RS ONLY AMERICA - 2023-04-01
Request Type Re-Issue Existing Credit Report *	Reference Number 5004449 Request Type Re-Issue Existing Credit Report	Reference Number *     5004449
Order Using The Credit Vendor (Preferred)	Credit Agency CoreLogic Credco	
Credit Username testmlo1	Credit Password	8
Seller certifies that consent to pull credit was obtained from the borrower on:	Credit Consent Date * 04/12/2023	<b>E</b>
FINISH LATER SKIP FOR NOT	CREDIT QUAL	CREDIT REPORT



**Step 5 Application:** will show the entire 1003. It is **strongly recommended** that you review all pages to ensure information is accurate before continuing as to prevent errors upon reaching the registration page.

RROWERS EM		IE ASSETS	LIABILITIES & REO	PURPOSE & PROPERTY	HOUS	SING QUALIFYING DEC	ELARATIONS D	EMOGRA INFO
Sol towe	ly America X	🧭 Amy Ame	erica 🗙				(	+
Borrower Role Primary Bo	rrower	CHANGE	ROLE	Marital Statu Married	IS *	- UNMARRIE	ED ADDENDUM	
First Name Andy			Middle Name RS ONLY	Last Name America			Suffix	
Social Security 999-60-333	y Number * 3	Date of Birth * 01/01/1980		# of Depende 2	ents	Dependents Ages (e.g. 4,12) 8,12	Yrs of	Sch
Citizenship * US Citizen	Ţ	1st Time Hom	e Buyer 🚺 yee	Borrower/De No	ceased Spou	se is Veteran * 👻	VA INFO	$\supset$
Contact								
Preferred	Phone Contact Home Phone			Preferred	Email Co Email 1 * qa.test.t	ontact testing00@gmail.com	Type HOME	Ŧ
۲	Mobile Phone * (555) 555-5555			0	Email 2		Туре	*
0	Work Phone		Extension	0	Email 3		Туре	*
Present A	ddress							
Address Line 1 14 test loan	1	Address Line 2		Zip Code * 90808	Cit	ty ong Beach	<sub>State</sub> California	Ŧ
Unit Type			•	Unit #				
Property Occu Own	ipancy *		•	Years at Add 5	ress	Months at Ad 5	ldress	
ADD NE	WRESIDENCY					SHARE	PRESENT ADDR	ESS
All Reside	ncies							
Borrower		Address Type		Occupancy Ty	уре	Time at Resider	ъсу	
14 test loa Andy Amer	an, Long Beach, CA	PRESENT		SHARE A	DDRESS	5 Years, 5 Month	ADDRESS hs	
Andy Ame	rica	MAILING				0 Years, 0 Monti	hs	
Amy Amer Amy Amer	ica	PRESENT		OWN		5 Years, 5 Monti 0 Years, 0 Monti	hs	
BORRO	OWER ROLES		BORROW	ER GROUPS	)		SAVE	



**Kindly pay attention**: In order to see each screen of the 1003, you **MUST** click the next circle in the breadcrumb trail at the top of the screen and **NOT** the Next button at the bottom of screen. Clicking Next will progress you to Step 6, and not the next page of the 1003.

Page | 51 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

The sections below will go through each of the screens of the 1003 and call out items that should be paid particular attention to.

#### Borrowers

If you have married borrowers, you will need to:

• View/update information for each borrower on their individual screens/tabs.

Borrowers		116-57	11016111	MALL BELLEV	
Andy America 🛛 🗙	Amy America	×			
Borrower Role Primary Borrower	CHANG		Marital Status * Married		•
First Name Andy		Middle N	Last Name America		
Tax ID Number * 999-60-3333	Date of Birth * 02/28/1967	Ē	# of Dependents 2		

- If there isn't at least 2 years of established residency at the current location, click the Add New Residency button, fill out all required information, then click Submit.
  - A new line item listing a previous place of residency will be listed at the bottom of the screen.

 Property Occupancy *	
 Own	•
 ADD NEW RESIDENCY	

New Address							
Address Line 1 *					Address Line 2		
Zip Code *	City		State	•	Country	•	
Unit Type				*	Unit #		
Type of Address *	•	Property Occupar	асу *	*	Years at Address	Months at Address	
	CANC	EL			SUB	міт	

Page | 52 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



- Ensure that the borrower roles and groups are selected.
  - If the borrowers are out of order and need to be updated, select the correct role from the **Borrower Role** drop down, and update the sort order accordingly.
  - Repeat for the **Credit Application** Links.

воп	rower	Address Type	Occupancy Type	Time at Residency
PO E	8ox 1624, Someplace, MA		SHARE ADDRESS	<b>DELETE ADDRESS</b>
And	y America	MAILING		0 Years, 0 Months
Amy	/ America	MAILING		0 Years, 0 Months
	BORROWER ROLES		BORROWER GROUPS	SAVE
orrower Roles		×	Credit Application	Links
ndy America	Borrower Role Primary Borrower	Sort Order	Andy America (Married)	Credit Role Group Applicant Group A
		Sort Order	Amy America	Credit Role Group
ny America	Co-Borrower	2	(Married)	

#### **Employment**

For married borrowers, employment information will need to be entered individually on their respective tabs. This screen is where you will verify/modify income tied to employment.

Employment						
Andy America Am	y America					
Currently Employed      Not	Employed	Employer Name * Employer 1		Employmen Current P	<b>t Type</b> rimary Employ.	
Address Line 1 * 1 Emp way DEPT 11	Address Line 2	Zip Code * 90808	<sup>City *</sup> Burbank		<sub>State</sub> * California	•
Phone Number * (111) 111-1111	Extension	Position or Title * Test				
Years at Employer * 4	Months at Employer * 4	Employed From * 03/01/2018				Ē
Years in Profession * 0	Months in Profession * O	Self Employed				

Page | 53 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



Ensure that all employment information is filled out including:

Employer Name	Full address	Title/Position
Time with Employer	Time in Profession	Employment Time Frame/Date

A minimum of 2 years work history needs to be provided or an additional place of employment must be supplied.

• To add a previous job, click on the **Add Employment** button, fill out all required information, then click **Create**.

Other Income	Total Monthly Income \$8,433.33	Total Adjusted Monthly Income \$8,433.33	
asonal Income?	No Yes	Paid In Foreign Currency?	No Yes
Contract Basis?			
	<b></b>		
		NEED HELP ?	SAVE LOAN INFO
Create Employment			
Employer Name *		Employment Type	•
Address Line 1 *	Address Line 2	Zip Code * City *	State * 👻
Phone Number *	Extension	Position or Title *	
Years at Employer *	Months at Employer *	Employed From *	Employed To
Years in Profession *	Months in Profession *	Self Employed	
Employed by family member or party to transaction?	O No O Yes	Ownership share at least 25%?	🔿 No 🔿 Yes
Income Info			
Base Income	O Monthly O Annually	Overtime Income	O Monthly O Annually
Bonus Income	O Monthly O Annually	Commission Income	O Monthly O Annually
Military Entitlements	MILITARY ENTITLE	W-2 Wage Deduction	EDIT W-2
Other Income	Total Monthly Income \$0.00	Total Adjusted Monthly Income \$0.00	
Seasonal Income?	◯ No ◯ Yes	Paid In Foreign Currency?	○ No ○ Yes
Contract Basis?		·	
Contract Basis?	CANCEL		CREATE

Page | 54 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### Income

Income not shared by married borrowers should be listed individually on their individual tabs. Income that is **NOT** tied to employment will be reviewed.

Andy America	Amy America		
Base Employment Income	Overtime	Bonuses	Commission
\$ 7,500.00	\$ 0.00	\$ 0.00	\$ 0.00
Military Entitlements Income	Other Income	Total Employment Income	W-2 Wage Deduction
\$ 4,250.00	\$ 0.00	\$ 11,750.00	\$ 1,375.00
Total Adjusted Income	Total Income Other Sources	Total Income	
\$ 10.375.00	\$ 225.00	\$ 10,600.00	

To add a stream of income:

- Click the Add Other Income button.
- Select the Income Type from the drop down.
- Enter the **Amount**.
- Ensure to properly indicate if the amount is monthly or annually.
- Then click **Save**.

escription	Amount	Frequency	Delete
rust Income	\$2,500.00	MONTHLY	1
ocial Security	\$100.00	MONTHLY	Î
ADD OTHER INCOME			SAVE INCOME
	Additional Income	Income Amount * \$ 0.00	×
	Additional Income Income Type * • Monthly O Annually	Income Amount * \$ 0.00	×

Page | 55 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### Assets

Any assets not shared by married borrowers should be itemized on the individual tabs.

Assets Andy America A	my America		
Checking	Saving	Mutual Funds	Money Market
\$ 7,500.00	\$ 25,000.00	\$ 0.00	\$ 100,000.00
Stocks & Bonds	Retirement/401K/IRA/Pension \$ 0.00	Other	Total Assets
\$ 57,000.00		\$ 119,694.00	\$ 309,194.00
Assets for Andy America			ADD ASSET

To add an asset:

- Click on the Add Asset button on the main screen.
- In the popup that appears, choose the type of asset: **Financial Account** or **Other Asset**.
- Click the check box next to the customer to whom the asset belongs.
  - If the asset applies to both borrowers, check both boxes.
- Fill in the required information, then click **Create**.

FINANCIAL ACCOUNT	OTHER ASSET					
Andy America Applies To:						
Account Type *		<ul> <li>Institution Name *</li> </ul>				
Address Line 1	Address Line 2	Zip Code	City		State	Ŧ
Account in name of	Account #	Balance / Current Value * \$ 0.00		Detailed Desc	ription	
Quantity of Shares		Asset Status				٣
			CR	ATE		

**PLEASE NOTE:** You must indicate an **Asset Status** of **Liquidated** if the asset is to be used for closing.

Page | 56 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

FINANCIAL ACCOUNT	OTHER ASSET						
ccount Type *		*	Institution Name *				
ddress Line 1	Address Line 2		Zip Code	City		State	Ť
ccount in name of	Account #		Balance / Current Value * \$ 0.00		Detailed Descr	iption	
uantity of Shares			Liquidated				
			Deposited				

#### **Liabilities & REO**

Any liabilities not shared by married borrowers should be itemized on the individual customer tabs.

Liabilities & REG	O Amy America					
Liabilities for Andy	/ America 🛛 🥻	NEED HELP ?		ADD LIABILITY		
Debt Type	Creditor	Payment	Balance	Account #	Disposition	
Installment Loan	RELENTLESS BANK	\$46.22	\$1,554.00	200021	Include in DTI	
Real Estate Mortgage Loan	BEST EVER MORTGAGE	\$1,691.00	\$210,279.00	502088	Paid at Closing	
Real Estate Mortgage Loan	CALLABLE MORTGAGE	\$1,671.00	\$210,027.00	757570	Include in DTI	
Revolving Charge Account	CAPITAL BANK	\$10.00	\$29.00	529115	Include in DTI	
Revolving Charge Account	PRIME VISA	\$40.00	\$450.00	411711911	Include in DTI	
Revolving Charge Account	ALLEN BANK CARD	\$133.00	\$4,665.00	435617	Include in DTI	
Revolving Charge Account	BURSTING CREDIT	\$27.00	\$1,357.00	171442	Include in DTI	

**PLEASE NOTE**: You should confirm that the current/existing liabilities listed have the correct **Debt Type** category associated with them.

To add a liability:

- Click on the Add Liability button on the main screen.
- In the popup that appears, choose the type of liability: Rev, InstImt, Mtg Loan or Other Monthly Debts.
- Click the check box next to the customer to whom the liability belongs.
  - If the liability applies to both borrowers, check both boxes.
- Fill in the required information, then click Create Liability.

REV / I	NSTLMT / MTG LOANS		OTHER MONTHLY DEBTS					
pplies To:								
Debt Type *		Ŧ	Creditor *					
Address Line 1	Address Line 2		Zip Code	City		State	*	
Account #			Outstanding Balance		Principal & In	iterest		
Payment *	Months Remaining		Disposition *				Ŧ	
	CANCEL			CREAT	E LIABILITY			

If adding a mortgage to the liabilities:

- Click the Add Property button first.
  - Select the checkbox next to whom that property applies.
  - If applicable to both borrowers, select the checkbox next to both names.
- Fill out all fields and then click **Create Property**.

963 Rental Way		Unit 4		Zip Code * 75115	<sup>City</sup> * Desoto		Texas	-
Property Type * Condominium	•	Property Status * Retained	Ŧ	Present Market * \$ 320,000.00		Occupancy Type * Investment		•
irrent Monthly Expenses	Peal Estate Ta	VAC	Homeowner Assn Dues	Flood Insurance	Other Exp	ancac	Total Monthly F	menses

- Click the **Add Liability** button.
  - Select Real Estate Mortgage Loan as the Debt Type and fill out all the required information.
  - Select the property address from the drop down under the **Associated Property** field.
  - o Click Create Liability.

pplies To: 🗸 Andy America 🗸	Amy America				
Debt Type * Real Estate Mortgage Loan		← Creditor * ACME Bank			
Address Line 1 963 Rental Way	Address Line 2 Unit 4	Zip Code City 75115 Desi	oto	State Texas	v
Account #		Outstanding Balance \$ 200,000.00	Principal & In \$ 2,500.00	terest	
Payment * \$ 2,500.00	Months Remaining 210	Disposition * Include In Debt Calculations			•
Lien Types First Mortgage	Lien Position	Concurrent			
ssociated Property					
963 Rental Way, Desoto, TX 75115					•

**PLEASE NOTE:** When a REO is a rental property, ensure that the **Property Status** is set to **Rental**. Choosing Rental will allow the **Calculate Rental Income** button to appear.

Update Property								Subject Proper	<b>X</b> ty
Address Line 1 123 Main St		Address Line 2		Zip Code * 75115	City * Desote	0		State Texas	
Property Type * Condominium	*	Property Status * Rental	•	Present Market * \$ 300,000.00			Occupancy Type * Investment	<b>.</b>	
Current Monthly Expenses				-					
Hazard Insurance	Real Estate Taxe	25	Homeowner Assn Dues	Flood Insurance		Other Expenses		Total Monthly Expenses	
Rental Income					_				
Net Rental Income -\$ 1,500.00				CALCULATE RENTAL INCO					
	CAN	CEL				UPDATE PR	ROPERTY		

When you click on the **Calculate Rental Income** button, an additional section of the screen will appear that will automatically calculate the income based on the Lease Agreement.

If needing to manually calculate the rental income, click on the **Manual** button, and enter the required info.

condominium			nentai			\$ 500,000.00	_	_	investi	nem		
Current Monthly Expen	ises											
Hazard Insurance		Real Estate Taxes		Homeowner Assn Dues		Flood Insurance	e		Other Expenses		Total Monthly Expenses	
Rental Income												
Net Rental Income -\$ 1,500.00							NTAL INCO					
Calculate Rental In	come					1						
		USE LEASE AG	REEMENT						MANUAL			
Unit 1 Rent \$ 0.00	+	Use Percentage 75.00%	×	Adj. Gross Monthly Rent \$ 0.00			=					
First Mortgage (P&I) \$ 0.00			_	Other Financing (P&I) \$ 1,500.00			-	Mc \$ (	rtgage Insurance (P&I) ).00		-	
Hazard Insurance \$ 0.00	-	Property Taxes \$ 0.00	-	HOA Fees -	FI S	ood Insurance 0.00	-	Oti \$ (	ner Expenses	Adj ti \$ 0.0	o Rental Income 00 +	
Total Net Rental Income -\$ 1,500.00			=	Alice Firstimer Amount -\$ 1,500.00 +								
		CANCEL		)					UPDATE PROPERTY			
lculate Rental Inco	ome											
		USE LEASE AGRE	EMENT						MANUAL			
nit 1 Rent 0.00	+	Gross Monthly Rent \$ 0.00		=	:							
otal Net Rental Income \$ 1,500.00			=	Alice Firstimer Amount -\$ 1,500.00 +								
		CANCEL							UPDATE PROPERTY			
												_

If you find that there is a duplication, select one of the listings, zero out the payment and balance, and choose **Ignore** under the **Disposition** so that this does not negatively impact your CLTV.

Debt Type * Revolving Charge Account			-	Creditor * HEMLOCKS				
Address Line 1		Address Line 2		Zip Code	City		State	•
Account # 98E543184026				Outstanding Balance \$ 437.00		Principal & Inte	rest	
Payment * \$ 44.00	Payment * Months Remaining \$ 44.00 10		Omitted From Debt Calcula Include In Debt Calculation	itions is				
				Resubordinated				
	CANC			Ignore				
			To Be Satisfied At Closing				- 1	

Page | 60 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

### **Purpose & Property**

Ensure that the Market Value, Year Built, Building Status, Name(s) Title Will be Held In, and Title Vesting fields are filled in this screen.

- Ensure to select the checkbox next to all names that will appear on title.
- After selecting a description from the **Vesting Samples** drop-down, click on the **Apply Sample to Title Vesting** to apply the description to the **Title Vesting to be Held As** field.

Subject Proper	ty Address							
Address Line 1 * 14 test loan	Addre	ss Line 2	Unit Type	▼ Unit#				
Zip Code * 90808	City Long Beach	State California	County * Los Angeles	Occupancy Type * Primary Reside	nce			
Property Type Detached		•	Semi-Detached					
Property Inform	mation							
Market Value \$ 500,000.00	Number of Units 1	Month Built 🛛 👻	Year Built * 1990	Building Status * Existing				
Maintenance & Utiliti. 0	New Construction	on Estate He O Fee Si O Lease	eld In imple ehold (Expiration Date)	Leasehold (Expi	iration 💼			
Proposed Mon	thly Expenses			Select N	ames on Title			×
Hazard Insurance \$ 50.00	Property Taxes \$ 450.00	Flood Insurance	HOA Fees \$ 0.00	Other Expenses Select		Borrower Name Andy America	Borrower Role Primary Borrower	
Trust Info	Land Trust	Revocable				Amy America	Co-Borrower	DONE
			Indian Country Land Te	enure				
Title Info Name(s) Title Will Be Andy America, An	Held In ny America				TITLE			
Title Vesting To Be He Husband and Wif	eld As fe		Vesting Samples Husband and Wife		*			
				APPLY SAMPLE TO T	ITLE VESTING			
				SAV	/E			



#### Housing Expenses

For married borrowers, ensure that any non-shared housing expenses are listed on the individual borrower tabs.

**PLEASE NOTE**: no field EXCEPT rent is editable on this screen. To update the values for all other fields, go back to the Liabilities & REO screen, and update the values there. All data will flow over to this screen.

Andy America	Amy America		
ent	First Mortgage (P&I)	Other Financing (P&I)	Hazard Insurance
2,000.00	\$ 0.00	\$ 0.00	\$ 0.00
eal Estate Taxes	Mortgage Insurance	Home Owner Assn.Dues \$ 0.00	Flood Insurance
0.00	\$ 0.00		\$ 0.00
		Other Expenses \$ 0.00	Total Present Expenses \$ 2,000.00

#### **Qualifying the Borrower**

Review this screen to ensure that the data is reflecting the transaction and that the fees are accurate.

- Account for Seller Credits in section L.
- Click on the hyperlinked **Credit Details** in section M to input Earnest Money.

Qualifying the Borrow	er - Minimum Requi	red Funds or Cash Back					
Due from Borrower(s)							
A. Sales Contract Price	\$ 500,000.00	E. Credit Cards and Other Debts Paid Off	\$ 210,279.00				
B. Improvements. Renovations and Repairs	\$ 0.00	F. Borrower Closing Costs (including Prepaid and initial Escrow Payments)	\$ 2,181.04				
C. Land (if acquired separately)	\$ 0.00	G. Discount Points	\$ 0.00				
D. For Refinance: Balance of Mortgage Loans on the Property to be paid off in the Transaction	\$ 0.00	H. TOTAL DUE FROM BORROWER(S) (TOTAL OF A through G)	\$ 712,460.04				
Total Mortgage Loans							
I. Loan Amount	\$ 0.00	I. Financed mortgage insurance (or mortgage insurance equivalent)	\$ 0.00	Other Credit			×
I. Loan amount excluding financed mortgage insurance (or mortgage	\$ 300,000.00	amount J. Other New Mortgage Loans on the property the borrower is buying or	\$ 0.00	Other Credit Type	Purchase Credit Source Type	Amount	
Insurance equivalent) re	refinancing K. TOTAL OF MORTGAGE LOANS (Total of Land I)	\$ 300,000.00	Credit for Rate Chosen		\$558.00		
				Earnest Money	Borrower Paid Outside Closing	\$ 0.00	
Total Credits	\$ 0.00	M. Other Credits CREDIT DETAILS	\$ 0.00		INCEL	SAVE	
		N. TOTAL CREDITS (Total of L and M)	\$ 0.00				
Calculation							
TOTAL DUE FROM BORROWER(s)	(Line H)	\$ 712,460.04					
LESS TOTAL MORTGAGE LOANS (	line K) AND TOTAL CREDITS (	Line N) \$ 300,000.00					
CASH FROM/TO THE BORROWER	(Line H minus Line K and Lin	s 412,460.04					
			SAVE				

Page | 62 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

### Declarations

For married borrowers, the declarations will need to be completed for both via their individual tabs.

Declarations					
Andy America	Amy America				
About this property an	d your money for this loan				
A. Will you occupy the property as your primary residence?					
If YES, have you had an ownership interest in another property in the last three (3) years? <ul> <li>Yes O No</li> </ul>					
What type of property did y	ou own? * 🔹 How did you hold title	to the home? *			

Ensure that any responses that require additional commentary are explained in the **Explanations** section for each borrower.

L. Have you had property foreclosed upon in the last 7 years?	🔵 Yes 🖲 No
M. Have you declared bankruptcy within the past 7 years:	🔿 Yes 🖲 No
	EXPLANATIONS FOR ANDY AMERICA
	SAVE DECLARATION INFO

#### **Demographic Info**

All questions in the demographic screen are required. Ensure that it is filled out for both borrowers.

	Amy America	
Application Taken	Any America	
Face to Face Interview		🔘 Fax or Mail
O Telephone Interview		○ Email or Internet

When looking at the **Language Preference** field, the borrower may choose to select **I do not wish to respond**, but a selection must be made.



• The 4 property/loan use questions below that must also be answered.

Language Pref	erence - Select Or	ie				
O English	O Chinese	🔿 Korean	🔘 Spanish	○ Tagalog	🔿 Vietr	namese
🔿 Other			🔘 I do not wisł	to respond		
Specify if Other						
ls any portion of t	nis loan being used to	ourchase another pro	perty?			○ Yes ○ No
Will any of the pro	ceeds from this loan b	e used for home impr	ovement purposes?			○ Yes ○ No
Is any portion of t	nis loan being used to	oay off an existing mo	ortgage?			○ Yes ○ No
Will you be using p improvement)?	proceeds for somethin	g other than any of th	e 3 purposes listed al	oove (purchase, refi, hon	ne	○ Yes ○ No

Once all screens in the Application section are filled out, click **Save Info**, then click the **Next** button to move to the next step in the workflow.

Dimitri Dritsas	interviewer NMLS ID 214147
Interviewer Telephone Number (714) 555-1212	Interviewer Email Address testMLO1@kindlending.com
	SAVE INFO FOR ANDY AMERICA

**Step 6 Pricing:** The pricing screen is unchanged and will allow you to select the product and price.

 You have the ability to adjust initial pricing results by clicking on the hyperlinked rate or cost.

We found products for you	To see oth	To see other term, just select what you want			
My Test Pricing Message. If you see this, it passes QA					
Product	Rate	Payment	Cost / Price		
Fannie 30 Year Fixed	5.250%	\$2,484.92	\$17,856.00 / 3.968		
Fannie 25 Year Fixed	5.250%	\$2,696.61	\$18,670.50 / 4.149		
Fannie 20 Year Fixed	5.250%	\$3,032.30	\$15,750.00 / 3.500		
O Fannie 15 Year Fixed	4.750%	\$3,500.24	\$12,721.50 / 2.827		
Eapple 10 Year Eived	4 750%	\$4.718.15	\$11,970.00 / 2,660		

Page | 64 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

- In the popup screen that appears you can select a new rate and desired lock term.
- You have the ability to switch between price (points) and cost/rebate (dollars).
- Once selected, both the rate and the points under the lock term will be highlighted a lighter green.
- The rate and lock term will also appear at the top of the screen as confirmation of what was selected.
- Click **Apply** to update all the products with the desired rate and term.

Pricing for: Fa	×			
To select a differ the desired cell a	ent rate or terr nd click Apply	n, click	APPLY 6.625	5% AT 30 DAY
Show grid as: (	Price 🔿 C	ost / Rebate		-0
Rate	15 Day	30 Day	45 Day	60 Day
6.250%	0.017	0.126	0.239	0.382
6.375%	-0.467	-0.357	-0.245	-0.101
6.500%	-0.955	-0.845	-0.733	-0.590
6.625%	-1.076	-0.967	-0.854	-0.711
6.750%	-1.303	-1.002	-0.679	-0.262
6.875%	-1.597	-1.297	-0.974	-0.556
LLPA Break	down		Rate	EXPAND ~
Base Rate			5.250%	3.818
Lender Paid Broke	r Compensation		0.000%	0.000
Conventional Loan Loan Limit	Amount >= \$40(	0,000 <= Conform	ing 0.000%	-0.100
Conventional Purc	hase Special		0.000%	-0.250
FICO >= 700 and <	719 and LTV > 60	) and <= 70	0.000%	0.500
Total Rate and Poi	nts		5.250%	3.968

- Back in the pricing screen, you can select the product at the new rate and payment amount.
  - Any price that is listed in green will be a credit to the client.
  - Any price in red will be a cost to the client.

	Product	Rate		
0	Fannie 30 Year Fixed	6.625%	\$2,881.40	\$4,351.50 / (0.967)
0	Fannie 25 Year Fixed	6.625%	\$3,073.67	\$3,865.50 / (0.859)
0	VA 15 Year Fixed	6.125%	\$3,827.81	\$9,436.50 / 2.097
0	USDA Rural Housing 30 Year Fixed Streamline	6.625%	\$2,881.40	\$8,181.00 / (1.818)



- Now scroll to the bottom of the screen and click the **Next Step** button.
- You will now be directed to the next screen.



Atte	

**Kindly pay attention**: Clicking **Next Step** only applies the pricing during this workflow. Once you register the loan, you'll then be able to lock the loan on the Loan Dashboard page.

**PLEASE NOTE:** Under the **Finish Later** and **Next Step** buttons, there is a section that lists out the products your client did not qualify for and the reason why.

O FHA 30 Year Fixed Streamline - Non- Credit Qual 3.000%	\$1,138.33	\$1,215.00 / 0.450
FINISH LATER		NEXT STEP
orry, we couldn't make these work		
Expand to See Results		^
Product	Reason	
Fannie 30 Year High Balance	The Minimum Loan amount for a 1 Ur conforming loan limit.	nit High Balance loan must greater than the
Fannie 15 Year High Balance	The Minimum Loan amount for a 1 Un conforming loan limit.	nit High Balance loan must greater than the
Freddie 30 Year High Balance	The Minimum Loan amount for a 1 Un conforming loan limit.	nit High Balance loan must greater than the
Freddie 15 Year High Balance	The Minimum Loan amount for a 1 U conforming loan limit.	hit High Balance loan must greater than the

**Step 7 Fees:** When you enter the fees screen, you will be guided through adding the service providers to the fee schedule in order for their fees to pull through.

- Scroll and select or search for the desired provider and click the **Select** radio button next to their name.
- Once the selection has been made, a green check will appear next to the provider type and the system will automatically advance you to the next option.
- Repeat those steps for the remaining provider types.
  - In the Seller screen on Step 3, ensure that all seller required fees are entered, then hit **Next**.

	2 Settlement	3 Seller	4 Taxes & Ins				
Select Your Title Provider			SKIP FEE WIZARD - ADD MANUALLY >				
arch Providers							
lame	Address	Amount	Select Provider				
dvantage Title, LLC	1234 All American Way	\$2,919.00	SELECT				
ll Star Title	1234 All American Way	\$2,636.00	O SELECT				
merican Freedom Assurance, Inc.	1234 All American Way	\$3,036.10	SELECT				
rmour Settlement Services, LLC	1234 All American Way	\$1,760.0	Title	3 Seller	4	Taxes & Ins	
scendant National Title LLC	1234 All American Way	\$2,726.0					
tlas Title Company	1234 All American Way	\$2,275.0 🕒 In	out Your Seller Fees				
		Fee	Name		Amount	Borrower	Seller
		Disc	ount Points		\$ 0.00	\$0.00	\$ 0.0
		Loai	n Origination Fee		\$ 3,000.00	\$3,000.00	\$ 0.0
		Proc	essing Fee		\$ 1,500.00	\$1,500.00	\$ 0.0

The **Taxes & Insurance** screen will allow you to account for escrows and taxes for the property if you selected to include that in the beginning of the process.

- Input the amount and months collected for each.
- At the bottom of the screen the **Annual** and **Monthly** toggles will allow you to see the amount of the **Hazard Ins** or **Property Taxes** based on the time frame.
- If needing to account for additional tax or insurance line item, click on the Add Tax & Insurance Item button, select the type being accounted for, enter the annual amount and months collected.
- Once all tax and insurance line items have been accounted for, click **Done with Tax & Insurance**.

		M -1 - C -1		C 11	T . 114				
ax & insurance item lazard Insurance	\$ 1,500.00	2		- 2					
ax & Insurance Item <b>roperty Tax</b>	Annual Amount as \$ 8,000.00	Months Col 2	llected	Cushion 2	= 4				
	Annually O Monthly		<b>•</b> T#	ile	Settle	ment	Seller		Taxes & Ins
	ADD TAX & INSURA		C Inpu Tax & Inse Hazard	t Your Taxes and arance Item Insurance	Insurance	Annuel Amount as \$ 1,500.00	Months Collected 2	+ 2	Total Months = 4
			Tex & Inse Propert	y Tax		Annuel Amount es \$ 8,000.00	Months Collected 2	+ 2	Totel Months 4
			Tax & In	isurance		Annual Amount as	Months Collect	Cushion	Total Months

Once you finish adding the Taxes and Insurance, you'll be pushed back to the list of fees.

- Review all fees and ensure that all fees have an associated cost.
- To remove a fee that doesn't apply, click on the red trash can icon next to the fee.
- If needing to adjust the amount of the fee, click on the cost box in the **Amount** column and update the price.
- If the seller is contributing funds to the total cost of that fee, enter the dollar amount they are contributing under the **Seller** column.
  - The total amount will stay the same, but the amount the borrower is responsible for will update to show the reduced total for them.
- If any changes were made to the dollar amounts in the fee schedule, click on the **Save Fees** button.

© Fees		© Pro	oviders			
Search Fees				NAL FEES		SAVE FEES
Fee Name	Amount	Borrower	Seller	Provider	My Affiliate	Delete
^ Section A Fees						
Administration Fee	\$1,075.00	\$1,075.00	\$0.00			
Broker Fee Paid by Borrower	\$ 6,000.00	\$6,000.00	\$ 0.00			
∧ Section B Fees						
Appraisal Fee	\$ 565.00	\$565.00	\$ 0.00	TriMavin		
Credit Report Fee	\$ 75.00	\$35.00	\$ 40.00	Fannie Mae Test	Credit Agency	î
Flood Certification Fee	\$6.50	\$6.50	\$0.00	Corelogic Flood S	iervices	
Tax Service Fee	\$86.00	\$86.00	\$0.00	Lereta Corp		
∧ Section C Fees						

To add any fees not captured through selecting the Title or Settlement Providers, click on the **Add Additional Fees** button.

- Search for or scroll through the list to find the desired fee.
- Select the check box next to the fee.
- A text box will open next to the listed fee. Enter the dollar amount.
- Repeat for all additional fees. Once complete, click Add Selected Fee(s).
- If no additional fees are required, click **Cancel** to go back to the fee schedule.

Search Fe mo	ect Your Additional Fees Below		
Select	t Fee Description	LE Section	Amount
	Mobile Notary Fee	Services You Can Shop For	
	CEMA Fee	Services You Can Shop For	
	eDoc Fee - Mortgage	Services You Can Shop For	
	City Transfer Taxes - Mortgage	Taxes and Other Government Fees	
	County Transfer Taxes - Mortgage	Taxes and Other Government Fees	
	State Transfer Taxes - Mortgage	Taxes and Other Government Fees	
	City Tax Stamp - Mortgage	Taxes and Other Government Fees	
	County Tax Stamp - Mortgage	Taxes and Other Government Fees	
	State Tax Stamp - Mortgage	Taxes and Other Government Fees	<b>.</b>
	CANCEL		ADD SELECTED FEE(S)

To update the information for a one-time use provider or switch exisitng providers, click on the **Provider** tab.

- Select the provider type.
- In the pop-up window that appears, update the existing provider information then click **Save**.
- If just switching the provider to another one already used in the file, select the provider from the drop down menu.

					Update	Service Provide	r for Lender's	Title Insuranc	e	
<b>©</b> Fe	es	© Providers			Use: Name* Advanta	Advantage T TriMavin age Title, LLC	ïitle, LLC			
Туре	Provider Name	Fee Item		State	Ph Address *					
Title Insurance	Advantage Title, LLC	Lender's Title Insurance	Bay Saint Louis	MS	1234 All (8:	American Way				
Title Insurance	Advantage Title, LLC	Endorsement Fee	Bay Saint Louis	MS	Address (8:	52				
Settlement Agent	Advantage Title, LLC	Settlement/Closing Fee	Bay Saint Louis	MS	(85 39520	ŧ	City Bay Saint Lo	ouis	<sup>State</sup> Mississippi	•
Settlement Agent	Advantage Title, LLC	Deed Preparation	Bay Saint Louis	MS	(85 Phone Nu (858) 55	mber * 1-1500		Fax Number		
						CANCEL			SAVE	

Back in the View Fees screen, Fees tab:

- To remove a fee that erroneously added, click on the red trash can icon next to the fee.
- If needing to adjust the price of the fee, click on the cost box in the **Amount** column and update the price.
- If the seller is contributing funds to the total cost of that fee, enter the dollar amount they are contributing under the **Seller** column.
  - The total amount will stay the same, but the amount the borrower is responsible for will update to show the reduced total for them.

↑ Section C Fees						
Lender's Title Insurance	\$ 2,150.00	\$2,150.00	\$ 0.00	Typical Title Company	NO	
Notary Fee	\$ 200.00	\$100.00	\$ 100.00	Simple Settlement	NO NO	
Settlement/Closing Fee	\$ 1,375.00	\$1,375.00	\$ 0.00	Simple Settlement	NO	
Wire Fee - Escrow	\$ 100.00	\$100.00	\$ 0.00	Simple Settlement	NO	

The slider toggle next to each provider allows the user to indicate if the provider is an affiliate. By default the toggle will be to the left in the no/off position.

• If the provider is an affiliate, click the toggle to turn it to the yes/on position.

∧ Section C Fees						
Doc Prep	\$ 250.00	\$250.00	\$ 0.00	7 Star Escrow, Inc.	NO NO	I.
Endorsement Fee	\$ 25.00	\$25.00	\$ 0.00	Advantage Title, LLC	YES	Ť.
Lender's Title Insurance	\$ 1,381.00	\$1,381.00	\$ 0.00	Advantage Title, LLC	YES	ŧ.
Loan Tie in Fee	\$ 150.00	\$150.00	\$ 0.00	7 Star Escrow, Inc.	NO	Ē
Messenger/Courier Fee - Title	\$ 60.00	\$60.00	\$ 0.00	7 Star Escrow, Inc.	NO NO	Ē

Once all fees have been added/adjusted, you may click on the **Check QM Points & Fees** button to have the system run ComplianceEase in the background.

- If it passes, and the file/product allow for auto-disclosures, this will happen automatically.
- If it fails, the system will provide feedback as to why so that adjustments can be made. If adjustments are not made to mitigate the findings, registration will still be able to occur.

Almost there! Jus	st enter and v	verify the	fees			QM Points and Fees Test PASS
S View Fees	+ Title		Gettlem	ent 🕀 Appraisal	Œ	Total Loan Fees: \$10,640.00, Amount Allowed: \$13,432.19 You made it by \$2,792.19
Search Fees		© Prov	ADD ADDI CHECK QM	TIONAL FEES	C	Fees Included: • Appraisal Fee - \$565.00 • New Loan Administration Fee - \$1,075.00 • Meeteese Beeley Fee Indirect B.O.G., \$0,000.00
Fee Name	Amount	Borrower	Seller	Provider	My Affiliate	Mortgage Broker Fee Indirect P O C - \$9,000.00
Administration Fee	\$1,075.00	\$1,075.00	\$0.00			Auto Disclosure - QM Points and Fees Test
A Section B Fees	\$9,000.00	\$0.00	\$0.00			FAIL This loan will not auto disclose with OM Points and Fees test failing. You may want to make changes to the Fee in order to get a successful QM Points and Fees test Total Loan Ress 18.07.700. Amount Allowed: 43.310.68
Appraisal Fee	\$ 565.00	\$565.00	\$ 0.00	TriMavin		Pees included: • Appraisal Pee - 3565.00
Flood Certification Fee	\$ 50.00	\$6.50	\$0.00	Corelogic Flood Services		Loan Discourt Points - \$4.887.00     Mortgage Broker Fee Indirect P O C - \$2.625.00     If none of these work, you may want to consider changing to borrower paid compensation.
Tax Service Fee	\$86.00	\$86.00	\$0.00	Lereta Corp		You may still register your loan, however it likely will not auto-disclose .
∧ Section C Fees						

When all changes are made, click the **Save Fees** button at the bottom of the screen.

- Below the Save Fees button, you have the ability to see a draft LE and review the charges in that format.
- Click Next Step to move on.

^ Section H Fees					
Owner's Title Insurance (Optional)	\$ 947.00	947.00 \$ 0.00	Advantage Title, LLC	NO NO	
LET'S V	NEW THE LE			SAVE FEES	
FINISH LATER					NEXT STEP
< <1 of4 ≯ ≯			- + auto		000000
--------------	---	-----------------------------	----------------------------------	---	--------
	BRDKER SOLUTIONS, INC. DBA KIN 14511 M/FORD ROAD - SUITE 100 - TU	D LENDING STIN, CA 92780		Save this Loan Estimate to compare with your Clasing Disclosure.	
	Loan Estimate		LOAN TERM	30 years	
	DATE ISSUED 05/07/2021 APPLICANTS JOHN DO NOT TO 3 PENNY LANE COSTA MESA, CA	UCH HOMEOWNER 92626	PRODUCT LOAN TYPE LOAN ID#	Puchase Fixed Rate Conventional  PHA VA IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	
	PROPERTY 3 PENNY LANE COSTA MESA, CA SALE PRICE \$300,000	92626	RATELOCK	IND 28 YES, until 06/07/2021 AT 08:00 P.M. POT Seffore closing, your interest rote, point, and lender credits can change unless you lack the interest rote. All other estimated closing costs equire on 05/19/2021 AT 08:00 P.M. PDT	
	Loan Terms		Can th	his amount increase after closing?	
	Loan Amount	\$200,000	NO		
	Interest Rate	2.75%	NO		
	Monthly Principal & Interest See Projected Payments below for you Estimated Total Monthly Payment	, \$816.48	NO	X	
			Doest	the loan have these features?	
	Prepayment Penalty		NO		
	Balloon Payment		NO	<u></u>	
	Projected Payments				
	Payment Calculation		1	Years 1-30	
	Principal & Interest	N		\$816.48	
	Mortgage Insurance			0	
	Estimated Escrow Amount con increase over time			0	
	Estimated Total			\$816.48	



**Kindly pay attention**: This LE is a draft and for informational purposes only. **Do not** send this out as it is not the final version.



Step 8 AUS: There are no changes to the AUS proccess.

- Enter your DU or LP credentials and click the **See What They Say** button.
  - The **Credit Reference No** will pull through from the step 4.

8 Let's see what the	old AUS says.		
Request Type DU Only	•		NEED HELP ?
DU Casefile No	DU Credit Agency Fannie Mae Test Credit Agency	Credit Username testmlo1	Credit Password
Borrower Alice Firstimer	Credit Reference No * 5004469		
FINISH LATER	NOT NEE	EDED NOW	SEE WHAT THEY SAY

- Result info (eligible or ineligible result) will pop up.
- View findings by clicking the green download icon next to PDF.
- o Click **Next Step** to continue.

Let's	see what the ol	d AUS says.			
Туре	Date / Time	Casefile / LP Key	Result	Waiver	View Findings
DU	10-25-2022 09:37	2004946120	Approve/Eligible	Not Eligible	Log Credit PDF HTML
					ORDER NEW AUS
					NEXT STEP »

**Step 9 Registration:** On the submission screen, select the check button next to the desired choice of submitting the credit package now or later.

- If submitting the credit package at registration, drag and drop or click and search your computer to add it to the screen.
- You must also **Preview the LE** and select the check box attesting to the correctness of it's contents.
  - A message at the bottom of the screen will also call out that Kind Lending will disclose the file based on the contents of the LE.
- Then click **Register**.

I am ready to submit my credit package				
☐ I will submit my credit package later				
Review your Loan Estimate				
I have reviewed my Loan Estimate and confirm it is correct.	1			
Upload Files	Documents Alrea	dy Uploaded		
Upload Files	Documents Alrea <sub>Name</sub>	dy Uploaded Uploaded By	Date	
Upload Files  Drag and Drop Files Here	Documents Alrea Name 2023-04- 25T22.16.44.739Z.pdl	dy Uploaded Uploaded By Dimitri Dritsas	Date 04-25-2023 15:16	
Upload Files  Drag and Drop Files Here	Documents Alrea Name 2023-04- 25T22.16.44.739Z.pd 2023-04- 25T22.14.15.000Z.pd	dy Uploaded Uploaded By Dimitri Dritsas Dimitri Dritsas	Date 04-25-2023 15:16 04-25-2023 15:14	
Upload Files    Drag and Drop Files Here   Sy selecting Register, you confirm that loan 1100014578 will be disck	Documents Alrea	dy Uploaded Uploaded By Dimitri Dritsas Dimitri Dritsas Dimitri Dritsas above.	Date 04-25-2023 15:16 04-25-2023 15:14	

**PLEASE NOTE:** This screen will also show a summary of the documents that have been created or uploaded during the previous steps prior to registration (e.g. credit or AUS reports).

### **Full-Service Loan Dashboard Screen**

Once the loan is registered, you will be directed into the loan dashboard for that file.

- At the very top of the screen will be buttons that allow you to view various section of your loan file such as the 1003 and credit report.
- Below those buttons are links to action items that require resolution for the loan to be able to close.
  - As the loan goes through its stages, additional action items will appear once corresponding actions have been completed (i.e. initial disclosures sent out, now the Submit COC button is visible and can be requested).
- As you go down the screen, there are a number of mini dashboards:
  - o <u>Loan Progress</u>
  - o <u>CD Ready</u>
  - o <u>Purchase Ready</u>
  - o <u>E-Sign Tracker</u>
  - o <u>Conditions</u>
  - o <u>Documents</u>
  - o <u>Loan Contacts</u>

		Loan	Dashbo	ard				
100012869) 245 re	Status: Submitte Type: CONV Product: SparkC Purpose: Purcha	d to UW redit Standard 30 Year Fixed se		Est Closing: Lock Expires Int Rates 7.6 Credit Score	11-23-2022 # 11-18-2022 ① 25% # 760			oan Am ppr Val TV / CL TE 0.00
Summary	E S 1003 Credit	(B) AUS	S Fees	Notes	Appraisal	E Loan History	Cock Histo	ry
> Order App Let's do this!	oraisal > Su	ubmit COC red some changes!						
Loan Progress			CD	Ready - Acti	ons Steps To	Take		
Pre-Registered	10/19/2022 09:43 A	м 🕑	Lock	Expires (2022-11-1	8) before close (202	2-11-23)	EXTEND NOW	0
Registered	10/19/2022 10:23 A	м 🕑	Loan	Estimate Valid				0
Disclosed	10/19/2022 10:35 A	м 🔮	Frov	de Closing Informa	ation		ENTER NOW	0
Submitted to UW	10/19/2022 10:36 A	м 🕑	Preh	ninary Title Report	t needed		UPLOAD NOW	0
Approved - Pending Conditions		0	Settl	ement Draft CD By	w/Seller needed		UPLOAD NOW	ŏ
Cleared from UW		•						
Closing Docs Sent		0			LET'S VIEN	V THE CD		
Funding Docs Back		9			REQUES	r MY CD		
E Sign Tracker		control D		disions				. 12
E-Sign Tracker		EXPAND E	- Cor	lattions			EAPAN	
Mary Hom		figned	ы	Descripti	on		Who	
C Borrower	O RESE	ND LINK		Fully exec dated by Sign(10)	borrower and interv long Racings - cou	slication signed & newer. (if e-		
			53	Borrowar	10 and Mortzage I o	an Originator: If wet	Broker	

### Loan Dashboard Header

The loan dashboard header features highlights of the file including the borrower, loan type, purpose, amount, etc.

	🔒 Find Rates	Start a New Loan Resources Acce	ess Pipeline
	L	oan Dashboard	
Broker: Kind Lending, LLC Firstimer, Alice (1100014239) 6781 Moselle Dr	<b>Status:</b> Registered for Disclosures <b>Type:</b> CONV	<b>Est Closing:</b> 04-28-2023 Locked: 03-31-2023 / Exp: 05-01-202:	Loan Amount: \$425,000 Purch / Appr: \$500,000 / \$500,000
San Jose , CA 95119-1845 Occupancy: Primary Residence	Product: Fannie 30 Year Fixed Purpose: Purchase	Int Rate: 7.500% Credit Score: 710	LTV / CLTV: 85.00% / 85.00% DTI: 27.77% / 29.119

To see more information around the lock and DTI, click on the information icon next to each data point.

	30 Day		Let's see what is affecting	the Debt Ratios				
		_		Front (Housing)			Back (Total)	
5.500%	4.016			27.77%			29.11%	
5.625%	3.525							
5.750%	3.082		Total Housing	\$3,471.66	Total Income	\$12,500.00	Total Liabilities	\$167.0
5.875%	2.636		Item	Amount	Туре	Amount	Creditor	Amount
5 990%	2 313		First P&I	\$2,971.66	Current Employer - Base Em	ployment income \$12,500.00	MOUNTAIN BANK	\$123.00
c 0000/	2,350		Other P&I	\$0.00			HEMLOCKS	\$44.00
6.000%	2.250	_	Mortgage Ins	\$0.00				
Adjustment Item Desc	Rate Adjustment	Points Adjustmen	Hazard Ins	\$83.33				
0 0-t-	7 5000	2.505	HOA	\$0.00				
base Rate	7.500%	-3.606				or		
Lender Paid Broker Compensation	0.000%	2.000				UK		
Purchase - FICO >= 700 <= 719, LTV > 80 <= 85	0.000%	1.500						
Total Rate and Points	7.500%	-0.106						

#### Loan Progress Dashboard

The Loan Progress dashboard outlines all of the different stages of the loan. As the file passes each stage, a green check mark will appear and the date/time the file progressed to that stage will be noted.

Loan Progress		
Pre-Registered	04/25/2023 01:49 PM	
Registered	04/25/2023 03:54 PM	
File Accepted		•
Submitted to UW		•
Approved - Pending Conditions		•
Cleared from UW		•
Purchase Requested		•
Purchased		•

Page | 77 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **CD Ready – Action Steps to Take**

The CD Ready dashboard outlines outstanding tasks that must be satisfied in order for the CD to be requested and sent to the borrower.

- To clear each outstanding condition, click on the red exclamation point
- You can drag and drop or click and browse to find the necessary documentation.
- Once uploaded, click **Done**. A green check mark will now appear next to the action item.
- Repeat for each outstanding requirement.

CD Ready - Actions Steps To Take		1	CD	Ready - Actions Steps To Take		
Loan is Not Locked			Loan	is Not Locked	LOCK NOW	0
Loan Estimate Valid	<b>S</b>		Loan	Estimate Valid		<b>Ø</b>
Provide Closing Information			Provi	Information	ENTER NOW	0
Preliminary Title Report needed	UPLOAD Upload your	r Preliminary Title Report here.		y Title Report being reviewed		
Settlement Draft CD Bwr/Seller needed	UPLOAD	Drag and Drop Files Here		: Draft CD Bwr/Seller needed	UPLOAD NOW	0
LET'S VIEW THE CD	•	DONE		LET'S VIEW THE CD		
REQUEST MY CD				REQUEST MY CD		

**Kindly pay attention**: The **Let's View the CD** and **Request My CD** buttons will always appear at the bottom of the dashboard. However, you will only be able to request the CD once all outstanding action items have been satisfied **and** the corresponding loan status is reached.

Once all conditions have be cleared:

- Fill in the missing information and then click Yes, Send CD.
  - Only the requested closing and first payment date is required. All other fields may be left blank if not applicable.
  - However, it is *strongly recommended* that the user request to preview their CD before it's sent out to ensure it's balanced.
- This will send a task over to the CD preparer team to release the disclosure.

CD Ready - Actions Steps To Take			Request your CD confirmation			
Loan is Locked		2	Requested Cloasing Date		Requested Closing Date * mm/dd/yyyy	Ē
Loan Estimate Valid		0	Re-imbursed CD fees:	Fee Amount \$ 0.00	Fee Names	
Provide Closing Information		2	Are you using a POA or Trust?		POA or Trust	*
Preliminary Title Report provided	•	2	Confirm First Payment Date		First Payment Date *	Ē
Settlement Draft CD Bwr/Seller - Got It	•	0	Do you have any affiliate fees?	00	Affiliate Fees	*
			I want to preview the CD before it is issued?		Preview CD	*
LET'S VIEW THE CD			Are there any Non Borrowing entities?		Non Borrowering	*
REQUEST MY CD		_	NEVERMIND		YES, REQUEST CD	



**Kindly pay attention**: All fields must be completed in the **Provide Closing Information** action item section if the loan is for a purchase. If the transaction is a refinance, select the No Buying Agent and No Selling Agent options to bypass these requirements.

#### **Purchase Ready Action Items**

Once the CD has been sent, the CD Ready Action Items Dashboard will update to now reflect the Purchase Ready Action Items Dashboard.

Satisfy all outstanding action items by click the **Upload Now** link to append supporting documentation to the outstanding item.

Then click Request Purchase.

Loan is Locked	<b>S</b>
Provide Closing Information	
Initial Purchase Package Required	
REQUEST PURCHASE	

Page | 79 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

#### **E-Sign Tracker**

The E-Sign Tracker shows the progress of disclosures that are out for signatures. When the disclosure is signed, the row will turn green and have a check mark along with the date and time it was signed.

• Click on the **Expand** link to see each date and time of each stage of the signing: Sent, Consented, Signed.

E-S	ign Tracker	EXPAND	stimer	Sent 4/30/21, 3:59 PM	Consented 4/30/21, 4:00 PM	Signed 4/30/21, 4:01 PM
1	Orrower	Not Signed RESEND LINK	thony Dritsas	Sent 4/30/21, 3:59 PM	Consented 4/30/21, 4:01 PM	Signed 4/30/21, 4:02 PM
D P	COMARIAA MEDINA1	Not Signed SIGN NOW		Dor	NE	

• Use the **Resend Link** to verify the customer's email address and resend the disclosures.



• The broker will use the **Sign Now** link to execute their portion of the disclosures.

COMPARIANE MARIAA MEDINA1	Not Signed SIGN NOW
Cign in	
Sign in	Consent
Borrower 1 last name	Having read the Agreement, do you accept using electronic records and
Subject Property Zip Code	signatures?
····· · · · · · · · · · · · · · · · ·	View Agreement
SIGN IN Need help?	DECLINE ACCEPT

Page | 80 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023



### Conditions

The Conditions Dashboard shows the outstanding conditions that must be cleared for the loan to close.

- To see all the conditions, click on the **Expand** link at the top right of the dashboard.
- To upload documentation to the condition, click on the green cloud. And a pop-up box will appear.
- Drag and drop or click and search for the documentation.
- Once the doc has been uploaded, the status for that action item will change from **Open** to **Pending Review**. There will also be a paper clip icon under the **Has Doc** column.
- Repeat for each condition.

		BACK TO LOAN	E ALL T MORE Drag and Drop File	s Here		ē	PRINT / DOWN	LOAD
		Description Prior to Closing Dis	closure (4)	Who	Status	Upload	Has Doc No	tes
Condit	ions	7 Title commitm	ent reflecting Kind Lending as lender. Include 12 month chain of title, legal description and	Broker Broker	Open Open	6 6		
Id	Description	Who	<ul> <li>D (or like document) at approved terms reflecting all fees to be charged to borrower. If also provide seller cd with all seller information.</li> </ul>	Broker	Open	•		
🔨 Prio	r to Closing Disclosure (6)		rom Escrow/Title Agent verifying tax liability on subject property.	Broker	Pending Review	6	U	
27	Title commitment reflecting Kind Lending as lender. Include 12 month chain of title, legal description and current E&O.	Broker	12)					
210	Hazard Insurance policy evidencing sufficient coverage, Lender mortgagee and premium. Must be paid in full or provide invoice for premium to be collected at closing.	Broker	*					

The **More** button will allow filter options to appear.

• Selecting the check boxes next to the **Who** or **Status** will refine the visible conditions to only show the ones applicable to the selected filter criteria.

< BACK	TO LOAN	Filters	×	
- <del>-</del>	DPEN = ALL Y MORE Dra	wнo	STATUS	
		Broker	Cleared	
Id	Description	Lender	🔽 Open	
∧ Pri	ior to Closing Disclosure (4)	Closing Agent	Closed	
27	Title commitment reflecting Kind Lending as lender. Include 12 month chain of title, $le_{g}$ current E&O.	SHOW ALL	DONE	
214	Loan must be locked and LE must be disclosed to borrower with lock terms at least 4 d			

#### Documents

The documents dashboard will consolidate all of the documents for the loan.

- Docs that are pulled/created during the course of registering the loan will be found here (i.e. DU findings)
- You can download any of the files by clicking on the green cloud.
- If you'd like to download all documents, click on the **Download All** button.
- If you need to upload supporting documentation NOT specifically requested in another section (i.e. Conditions) you can also add that here.

Search Documents				Drag and Drop Files Here
Types 🕇	Name	Uploaded By	Date	View
Broker Lock	LockConfirmation- 1100012809.PDF	Test Secondary	10-19-2022 10:42	0
Broker Lock	LockConfirmation- 1100012809.PDF	Test Secondary	10-19-2022 10:48	4
Closing Documents Entire Unsigned Package	Closing Documents Entire Unsigned Package.pdf	Robert Harlow	10-19-2022 11:03	4
DU Findings - AUS	2022-10-19T17.51.19.000Z.pdf	Test Setup	10-19-2022 10:51	0
DU Findings - AUS	2022-10-19T17.23.08.000Z.pdf	MARIAA MEDINA1	10-19-2022 10:23	6

#### **Loan Contacts**

The Loan Contacts displays all contacts that touch the loan, from registration to closing (i.e. underwriter, doc drawer, etc.) and should be notified of important milestones, upcoming dates, and warnings.

The AE and broker will be attached to every file automatically.

Click the **Add Contact** button to search the list of users that have been added via the **Manage Broker Users** section or manually add a new contact.

<b>Loan C</b> Notificati	ontacts ons will be sent to the Loan Office	er and All Additional Contacts show	vn below	Add Additional Contact Enter contact details or select from know Contact Name *	n list Contact Email *	Known Searcl	<b>Contacts</b> h Known Contacts			
Туре	Role	Name	Email	Contact Phone	Contact Fax		Name	Email	Phone	
к	Account Executive	Austin Willis	test3@kindlending.com			0	Alexander Hamilton	ahamilton@you.me	5555556563	
в	Wholesale Loan Officer	Dimitri Dritsas	testmlo1@kind.com			0	Alexis Faust	MizElenaCineSweetBrokerQ	(618) 555-1212	
	ADD CONTACT			CANC	reL	0	Alexus Holmes	Testmlo14@kindlending.cor	(928) 555-1212	

#### **Change of Circumstance**

Once that occurs, the **Submit COC** button will appear in the top navigation of your Loan Dashboard screen, directly above the mini dashboards. Click it.

MS Lending 7, <b>Tate</b> (1100008060) selle Dr CA 95119 <b>cy:</b> Primary Residence		<b>Status:</b> Disclosed <b>Type:</b> CONV <b>Product:</b> Fannie 30 Yea <b>Purpose:</b> Purchase	r Fixed	Est Cli Lock I Int Ra Credit	osing: 11-19-2021 Expires: 01-28-2022 te: 3.250% t Score: 710		Loan Amount: \$45 Appr Value: \$0.00 LTV / CLTV: 90.00% DTI: 18.14% / 19.48
<b>O</b> Summary	(E) 1003	Credit	AUS	S Fees	<b>Appraisal</b>	Eoan History	Cock History
Submit Low You can do it!	an	> Order A Let's do this	ppraisal !	Submit Need som	t COC ne changes!	] ←	_

On the screen that appears, update any incorrect loan data, fees, or provider information.

	🟫 Find Rates Start a New Loan Forms	Access Pipeline
	Change of Circumst	ance nanged.
< BACK TO LOAN		
Loan Data Changes		
Item	Current Value	Change To:
Loan Amount	\$300.000.00	
Purchase Price	\$340,000.00	
Appraised Value	\$0.00	
Interest Rate	3.50%	
Term	360	
Doc Type	Full Doc	
MIP Financed	\$0.00	
Occupancy Status	Primary Residence	×
Property Type	Attached	×
Property Address	10655 Birch St Burbank, CA 91502-1234	
FICO Score	639	
Impounds	No	Y

Fee Changes				
Item	Current Borrow Amt	Current Seller Amt	New Borrow Amt	New Seller Amt
Administration Fee	\$1.050.00	\$0.00		
Discount Points	\$213.00	\$0.00		
Lender Paid Broker Comp	\$0.00	\$0.00		
Appraisal Fee	\$565.00	\$0.00		
Credit Report Fee	\$0.00	\$0.00		45
Flood Certification Fee	\$6.50	\$0.00		
Tax Service Fee	\$86.00	\$0.00		
Endorsement Fee	\$25.00	\$0.00		
Lender's Title Insurance	\$1,050.00	\$0.00		
Loan Tie in Fee	\$250.00	\$0.00		
Messenger/Courier Fee - Title	\$135.00	\$0.00		
Recording Release/Service Fee	\$50.00	\$0.00		
Settlement/Closing Fee	\$1,250.00	\$0.00		

Appraisal Fee TriM Settlement/Closing Fee Ager Lender's Title insurance All S	lavin ncy Escrow Inc.	
Settlement/Closing Fee Ager Lender's Title Insurance All S	ncy Escrow Inc.	
Lender's Title Insurance All S		
	itar Title	
Endorsement Fee All S	itar Title	
Loan Tie in Fee Ager	ncy Escrow Inc.	
Messenger/Courier Fee - Title Ager	ncy Escrow Inc.	
Recording Release/Service Fee Ager	ncy Escrow Inc.	

Now click the **Request COC** button. This will trigger a task for the RESPA team for redisclosure. In the confirmation pop-up, you can click on the **Print COC** button, or click **OK** to be returned to your loan dashboard.

Your Changed Circumstance request has been su	ubmitted and will be processed.
If applicable, upload the following documents:	
Updated / New Fee Invoices	
PRINT COC REQUEST	ок



**Kindly pay attention**: If you need to add a fee not currently listed, enter in the **Misc Reason** section at the bottom of the screen.

Page | 86 Programs and rates are subject to change without notice. Turn time estimates are not warranted or guaranteed. Intended for use by real estate and lending professionals only and not for distribution to consumers. Rev. 11/12/2023

### **Ordering An Appraisal**

To order an appraisal, click on the **Appraisal** icon at the top of the **Loan Dashboard** screen.

- The Intent to Proceed (ITP) must first be received. If not, then the error message below will populate.
- If the file has an FHA loan, and the ITP has not been received, the error message will also indicate that the FHA case number must also be obtained to proceed.

			s Start a New Lo	oan Resources	Order your Ar	opraisal		
	Status: Ap Type: CON Product: F Purpose: F	proved - Pending Conditi IV iannie 20 Year Fixed Purchase	Loan Da	shboard ها ده	• We need t	he Intent to Proc	eed from the borrow	wer before ordering the appraisal.
0	٢	8	6	\$	0		Θ	
Summary	1003	Credit	AUS	Fees	Appraisal	Loan History	Lock History	

- Once the ITP is received, on the appraisal screen, select the **Appraisal Type** from the dropdown menu, and fill in all other required fields.
- Ensure that the purchase contract is uploaded for all purchase loans.
- Then click **Get That Appraisal**.

Order your Appraisal	L\$		
Select Appraisal Type 1004 - Single Family Residential Appraisal Report	•	Contact Information *	
Contact Day Phone *		Contact Email Address *	
Contact Evening Phone *		Date Desired	Ē
a anna an taona			
Instructions			11
elect your purchase contract inone listed, upload now		Drag and Drop Files Here	4

The screen will refresh to show **Current Appraisal Orders**. From here, you can click the green cloud to be taken to Closing Corp where you can review the details, invoices, and status of the appraisal.

- Users can pay invoices, add notes, send/upload additional docs, and request revisions.
- Order Management will not be available until the appraisal is submitted.

	Order Detail C Property and Loan Information Property Address: 10655 Birch St Burbank, CA 91502-1234	Map Satellite	Market Data Arrise Market Data
County: Los Angel Loan Information Current Appraisal Orders Type Provider Vere 1004 - Single Family Residential Appraisal Report.	County: Los Angeles Loan Information Purchase Conventional Single Family Primary 04/15/2021	Sorry, we have no imagery here. Sorry, we have no imagery here.	Bedrooms: Sq Ft: Lot Size: Year Built: <u>More Info</u>
DONE ORDER NEW APPRASAL	HA Case No: DU Case File ID: Ref ID: 80952 Appraisal Information AMC ID:	Concle Keyboard shortouts Imagery 62021 Terms of Use Order Status Appraisal Order  Due Date: 04/23/2021 Allocated	[∠] TriMavin KL API User - UAT
	Product: 1004D Final Inspection ? Add-Ons: Borrower Information Borrower:  Customer, Ken RS ONLY Access Information Contact:	04/15/2021 07:01 PM         Order Received           04/15/2021 07:02 PM         AMC Assigned           04/16/2021 07:02 PM         AMC Accepted           Pending Payment         Pending Payment	KL API User - UAT TriMavin
	Client Information Client:  Kind Lending - Wholesale - UAT User:  KL API User - UAT Loan Officer: Processor: Underwriter: Cleare:		
	Order Documents 04/16 7:02 pm Purchase Agreement		



In order to pay the invoice:

- Click on the **Invoices** link
- In the pop-up that appears, the user can click the **Borr. Payment** tab and an email will be sent to the borrower with a link to pay the invoice. Or, the broker can pay the invoice by clicking on the **Post Payment** tab.

				Print Invoices Catosinacone Order Man Str
			INVOICE	
CLOBIN Order N 3111 Camir San Diego,	GCORP Management 10 Del Rio N CA 92108	INVOICE # 17527001	DATE Jun 8, 2022 Status: Open	
Bill To:	Kind Lending - Wholesale - UAT Amount Due: 4 Hutton Centre Drive 10th Floor Santa Ana, CA 92707	<b>\$495.00</b> Due on receipt of invoice Currency: USD(\$)		

Once the appraisal report has been returned, you can access it by retrieving the report from the **Documents** section of your loan dashboard.

Documents		
Search Documents		Drag and Drop Files Here
Miscellaneous Appraisal Document	MiscellaneousAppraisalDocum/System Automated	04-16-2021 16:40
Miscellaneous Appraisal Document	trimavin_Customer(89)-V1.pdf System Automated	04-16-2021 16:40

To return to the top of the Full-Service Loan Dashboard section, click the link here.

To return to the top of the Full-Service workflow, click the <u>link here</u>.

To return to the very beginning of the manual, click the link here.